

# WE St

## WEST AUCKLAND BUSINESS

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### › West looks at the CPHBA Board

As WE lead into the 'BID' process.

### › A Business Improvement District

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# CHAIRS REPORT

## For the good of ALL OF US.

2020 for us kicks off in a usual fashion, January gives us the opportunity to reflect on the last calendar year and review the previous year's goals and achievements. Set new goals and go for it. We have a massive workload over the following few months, to attain our Business Improvement District Status so our primary goal is getting closer.

CPHBA had many great achievements last year, this magazine is just one of them, our connections throughout the West region is now growing organically, requests for membership outside the general Henderson area is overwhelming and of course the diligence of Garry Bates' hard work and engagement is paying off. It just confirms our philosophy that your business association is well on the right track.

The West Auckland Business Club (WABC) gained a 40% growth in attendance, and now is consistently oversubscribed! Which is outstanding. It took just 7 days to fill the February hosting at Ray White Universal!

Back to our goal – 'The creation of the Business Improvement District' We have created plenty of material over the last 12 months for both this magazine and our West Auckland Business website, I know if we are successful, we'll stop telling you the benefits and prove to you it is a great opportunity for all.

End of March/Early April, we will find out whether we have been successful, but there is a lot of work to do prior.

We do need your support to get it across the line! For me it's a no brainer just the simple fact that Henderson is the 2nd largest district in Auckland and is missing out!



KELVIN ARMSTRONG

With 48 other Business Improvement Districts being represented on Advocacy at local government level, it's just not sustainable to continue long term with volunteers like myself and my fellow board members (featured on the cover). Though we are all driven for growth of our West, and more specifically, our Henderson community having the resources of a Business Improvement District. Not only take the pressure of our personal resources, but give us the resources to protect, assist and create a more vibrant community, this has to have the commitment from us all.

**You will be receiving your voting papers in March, business owners and land owners, Vote Yes!**

The Alternative if you're happy with the status quo, watch the growth from the surrounding communities keep allowing the perception of West being the poor cousin of Auckland City, and our community concerns will continue to be an under-resourced challenge.

Please take a moment to read our 'A BID to do more' article in this issue.

KELVIN ARMSTRONG,  
CHAIRPERSON CPHBA  
kelvin@kaar.co.nz - 021 828 008

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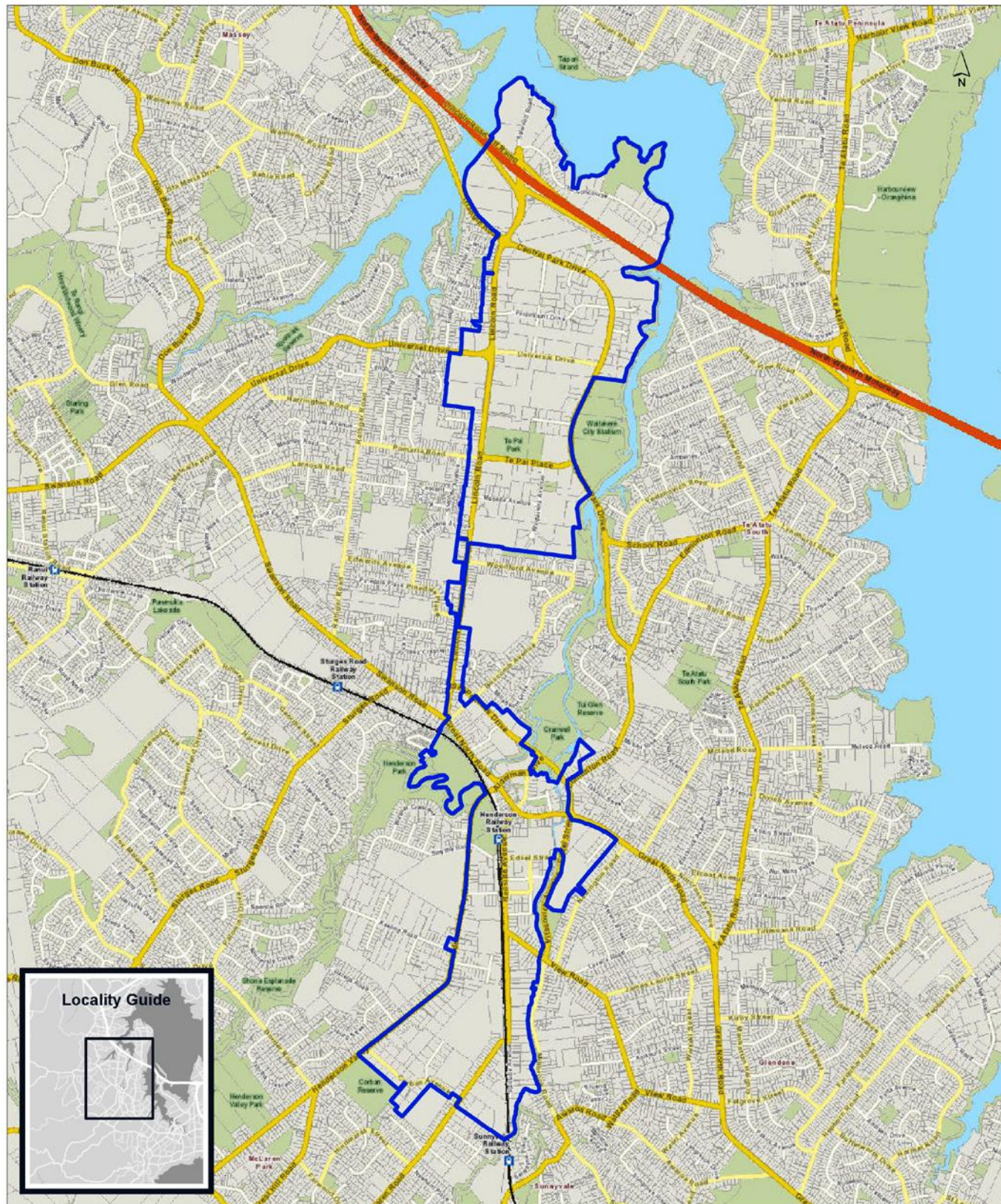
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### Central Park Henderson Proposed Business Improvement (BID) establishment map

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Meters  
Scale @ A3  
= 1:20,000  
Date Printed:  
12/03/2019



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## A BUSINESS IMPROVEMENT DISTRICT

A 'BID' TO DO MORE! – for the good of all of us.

Currently, 48 Business Improvement District (BID) Partnership Programmes operate across the Auckland region, representing over 25,000 businesses.

We are the only major business area in Auckland not to have a BID. **We're missing out.**

A Central Park, Henderson, Lincoln & The Concourse BID will be dedicated solely to making it easier, safer and more profitable to run a business in our local area.

The Central Park Henderson Business Association (CPHBA) has developed very quickly over the past three years to become a very effective, well governed and member-based/grassroots business association.

### Expertise and stability

A 'BID' removes the reliance on volunteers providing the necessary expertise to get things done to a professional and competitive standard. It also provides financial stability and removes the reliance on voluntary subscriptions and donations to accomplish desired results; i.e. a few working on the behalf of all, in their own time and expense.

The West (Henderson) has been largely forgotten since the amalgamation of the 'Super City' despite the fact that the Henderson - Massey Local Board (HMLB) is the second largest in Auckland. Yes, there is plenty of 'talk' about what is going to be done, but in Henderson we continue to wait, and wait.

### Who can vote?

The Eligible Voters List is made up of commercial property owners and commercial tenants within the proposed BID area (see map).

The Eligible Voters List is based on the principle of one business entity – one vote; that is one person – one vote.

This means that all parties who will benefit from being part of the BID have the opportunity to vote. If you are a commercial property owner or a legitimate business operating within the boundary you are able to vote on the introduction of the Business Improvement District model.

### Have your say – YOUR vote counts

In late February, all eligible voters will receive, by post, a voting form with details on how to cast a vote on-line or by post. This will also contain a brochure with relevant info.

**The voting period commences 2nd March 2020 and closes midday 27th March 2020.**

This ballot is conducted by Independent Election Services Ltd.

The result of the ballot will be announced on Friday 30th March.

### For information

- Visit: <http://www.cphb.org.nz/bid>
- A video has been produced, available on the above website
- A BID information Booklet will be posted to all commercial ratepayers
- The booklet will also be delivered by hand to all businesses within the BID boundary
- if you don't receive the above or have questions, email: [bid@westaucklandbusiness.co.nz](mailto:bid@westaucklandbusiness.co.nz)

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# WEST AUCKLAND BUSINESS FINDS SUPPORTING LOCAL YOUTH INTO JOBS IS A WIN-WIN FOR ALL

It's a busy time for those in the construction industry with new apartment blocks and commercial buildings popping up all over Auckland.

But it can also be a challenge finding enough staff to keep up with the increased workload.

However, one West Auckland construction business has found a solution, thanks to support from The Western Initiative (TWI) and the Ministry of Social Development (MSD).

Nathan Te Miha, owner of Passafe Fire Protection, is inundated with work for his fire safety compliance business, but to match the demand he needed more staff.

After connecting with TWI team and being introduced to MSD's Mana in Mahi programme, his business now has a ready supply of keen young people learning the necessary skills.

TWI brokered the connection with Nigel Trim who introduced Mana in Mahi. Mana in Mahi gives young people the opportunity to work and train towards a qualification and offers incentive payments and in-work support to help get them started.

The programme also helps the businesses who are creating those opportunities by providing a wage subsidy of up to \$9,580 plus training support throughout the first year of employment.

"Businesses like Passafe are investing a lot of time in these young people's futures, which is a substantial commitment. They want to help, to give back, but don't always have the resources. By enabling them to do that, everyone benefits", says MSD Work Broker, Nigel Trim who worked with TWI to place



the successful employees.

The Western Initiative referred five unemployed young people to Nathan's business. The group was put through two weeks of intensive training and from there they got fulltime work on a site.

Jewelz Petley, Work Broker/Coach for The Western Initiative says it's been great working with Nathan as he's been very open-minded and wants to see everyone succeed.

"Nathan really understands what it takes to support our rangatahi into jobs that provide meaningful pay and career prospects that will set them up for life."

Nathan says despite some of the challenges working with youth, they have shown huge potential and they also remind him of himself in some ways.

Within five years of starting as an apprentice, Nathan was a project manager of multi-million construction projects and he says there's no reason why the young people coming into his business can't be running their own businesses in years to come.

"One of the things that's great is that I can see the huge potential for some of these young guys – in a year's time some could be foremen or even become fire engineers" says Nathan.

Nathan says it's also been important to him to help Māori and Pasifika youth into work and he was pleasantly surprised the support is there from the agencies such as The Western Initiative/Auckland Council and Government agencies to do this.

"I can't grow my business without people so it was good to know there are organisations that care – and would help a smaller business like mine. But from an employer's point of view – the risks are minimal for me and in the end everyone wins."

The Western Initiative please contact –

E: [jewelz.petley@aucklandcouncil.govt.nz](mailto:jewelz.petley@aucklandcouncil.govt.nz)  
(Employment Broker/Coach) M: 021 587 428.

# NETBALL IS A GAME CHANGER

Grass roots sport is a vital cog in the wellbeing of any community.

It's well proven that participation in sport improves not only the physical and mental wellbeing of participants, but also develops social skills and values such as work ethic, team work, fair play, perseverance and resilience. Participation in sport provides participants with important social connection and provides opportunities for giving back to their chosen sport through volunteering.

## Netball Northern Zone leads the way

Netball Northern Zone is based at Trusts Arena, responsible for grass roots netball in the northern zone, along with being the owner of the Mystics elite netball team. CEO Dianne Williams says that the Zone team love being based in the West because of the great community feeling out West, particularly working alongside Netball Waitakere, one of the Zone's largest centres. In 2019 this included a Youth Leadership programme, using netball as a vehicle for developing the leadership skills and giving young adults the confidence to take responsibility for programme delivery. This was a great win-win as the Centre now has a group of skilled and energetic volunteers who can add to the workforce of the centre, which hosts over 11,000 participants every week. Zone and Centre staff also collaborate on the skill development of coaches and umpires, and bringing juniors safely into the full court game through modified netball for years 1-7 through the Future Ferns programmes.

## Mystics looking good for 2020 season

With a combination of youth and maturity, and an abundance of dynamism the Mystics are the ones to watch in the ANZ Premiership this season. Fresh off of the Superclub Final in which they narrowly went down to the Collingwood Magpies from Australia, Coach Helene Wilson is excited about the potential for the Mystics to be the ANZ Premiership champions in 2020. At the defense end, they have the maturity, experience and determination of our returning senior players, in captain Phoenix Karaka and Michaela Sokolich-Beatson, both Silver Ferns, combining with feisty Sulu Fitzpatrick who is returning home after two seasons in the champions Central Pulse team. Add to that the exciting young shooter Grace Nweke, along with Tayla Earle in the mid court, both of whom were breakthrough players in 2019. They are excited to have Silver Fern shooter Bailey Mes, supported by stalwart dynamos Peta Toeava and Emma Iverson and are excited about our new signings Saviour Tui, and Danielle Gray, who have demonstrated significant potential over the Superclub tournament and recent pre-season hit outs vs Magic and Stars teams..

## Corporate Partnership Opportunities

CEO Dianne Williams says Northern Zone and the Mystics would love to see more involvement from our West Auckland business community with corporate hospitality, and partnerships from small to large available to West Auckland businesses. The Zone is happy to tailor packages to suit each business and interest can be directed to Dianne at [dianne.williams@netballnorthern.co.nz](mailto:dianne.williams@netballnorthern.co.nz).

**TRANS TASMAN CHALLENGE**

Friday 14th February 2020 Doors Open 3pm		Saturday 15th February 2020 Doors Open 11am	
4pm	STARS VS GIGANT	12pm	STARS VS VIKERS
6pm	MYSTICS VS VIKERS	2pm	MYSTICS VS GIGANT

Venue: The Trusts Arena, Waitakere City  
 Tickets: Daily Pass Adults \$10 Child \$5  
 Two Day Pass Adults \$16 Child \$8  
 Tickets on sale at: [www.northernmystics.co.nz](http://www.northernmystics.co.nz)

**2020 SEASON HOME GAMES  
TICKETS ON SALE NOW**

DATE	TEAMS	TIME	VENUE
Sunday 5th April	Mystics VS Steel	6.10pm	The Trusts Arena
Monday 4th May	Mystics VS Magic	7.20pm	The Trusts Arena
Sunday 10th May	Mystics VS Stars	6.10pm	The Trusts Arena
Sunday 31st May	Mystics VS Pulse	6.10pm	The Trusts Arena
Sunday 7th June	Mystics VS Steel	4.10pm	The Trusts Arena
Sunday 28th June	Mystics VS Stars	4.10pm	The Trusts Arena

**SUPPORT YOUR LOCAL TEAM!!**

Tickets available at [www.northernmystics.co.nz](http://www.northernmystics.co.nz)



## BA5 REPORT

Central Park Henderson Business Association (CPHB) events subsidiary; the West Auckland Business Club (WABC) produce the Business after 5 (BA5) networking experiences.

CPHB has one simple objective: To stimulate prosperity in West Auckland by encouraging the business community to support each other and grow.

The BA5 has a terrific group of sponsors who are passionate about West business and making a difference in our community.

Please return their support and SHOP LOCAL.

Upcoming BA5's are -

- **February:** RAY WHITE UNIVERSAL, Fully Booked
- **March:** TRISTRAM EUROPEAN, the new home of Tristram VW in Central Park
- **April:** NATIONAL MINI STORAGE, Hobsonville Rd, Hobsonville
- **May:** BAYLEYS Northwest, NorthWest Shopping Centre (Westgate)

As evident these popular events continue to fill quickly each month; with CPHB members having priority notification, whilst considering the T's and C's - it is important to register early.

To join: [www.westaucklandbusiness.co.nz/west-auckland-business-club/contact-us](http://www.westaucklandbusiness.co.nz/west-auckland-business-club/contact-us)

Images: on facebook @WestAKLBusinessClub

Email: [events@westaucklandbusiness.co.nz](mailto:events@westaucklandbusiness.co.nz) for ALL BA5 matters

## WEST AUCKLAND BUSINESS CLUB PRESENTS BUSINESS AFTER 5

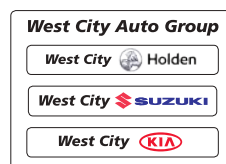


BA5 At West City Kia and Suzuki



At Mitre 10 MEGA Henderson

## BA5 SUPPORTING SPONSORS



## YOUR CPHBA BOARD

With the upcoming Business Improvement District 'BID' attempt, it is timely to profile the current governance team of your association.

The Central Park Henderson Business Executive comprises the following elected business leaders...



Back row from left: **Lawrence Ponniah**; Ponniah Law, **Richard Tonga**; WestCity Waitakere Centre Manager, **Nicole Snook** - CPHB accounts; NZ Performance Tuning, **Kelvin Armstrong** - Board Chair; KAAR Automotive **Garry Bates**; CPHB, Business Manager, **Nick Thompson**; BNZ Partner, Business - Acquisition, **Nick Simmons**; Quest Henderson, Manager Front from left: **Lesa Davis**; Business owner, Nitrogenx, **Tim Livingstone**; Treasurer; Consultant, UHY HN

### Kelvin Armstrong - Board Chair (representing Motoring)

Kelvin opened Kelvin Armstrong Auto Repairs (KAAR) in 1994 in Avondale, and in 2011, branched out into Henderson. In 2012 he launched a specialist Mitsubishi franchise, also in Henderson.

Being an A grade mechanic, and having attended several industry and supporting business courses, Kelvin now primarily fills the role as CEO for the organisation which currently employs 16 staff.

KAAR has achieved several accolades, Westpac 'Best Small Business' of the year category, a Distinction Award for Service Quality, and Motor Trade Awards.

Kelvin has lived in the West most of his life, now with wife Karen, they have three children aged 12, 19 and 22. Hobbies include walking, fishing and swimming.

"I have served on several boards, including Rosebank Business Association (5 years), Auto Super Shoppes NZ (3 years), now with CPHBA. I enjoy 'giving back' my time to both Business and the Community in our Wonderful West!"

### Tim Livingstone - Treasurer (representing Accounting)

In the 2016 New Years' Honours, Tim was awarded the New Zealand Order of Merit for services to business and the community. Retiring as a director at UHY Haines Norton in 2017, Tim was a Partner at UHY for over 30 years, including 10 years as Managing Partner of the practice. He continues to be involved at UHY on a consultancy basis.

"UHY has been a huge part of my life for the past 33 years," says Tim. "The highlights have always been servicing such a varied and interesting client base, who have continued to challenge and stimulate me throughout my career. "It is with great pride that I have been part of the successes that many clients have achieved during these years."

Tim has been a Trustee of the Waitakere City Stadium Trust (The Trust Arena) since 2004, and Chairman since 2016, and was Deputy Chair of Sport Waitakere among many other West Auckland entities. He is passionate about supporting the culture, heritage and community of West Auckland,



The West Auckland Business Club, the West's premier business event and networking entity has been going for 30 years. As one of the driving forces, Tim with fellow CPHB board member Lawrence Ponniah, were instrumental in bringing the Club under the umbrella of this Association.

### Lawrence Ponniah (representing Law)

Lawrence Ponniah barrister (35 years) with a broad range of general commercial and corporate litigation experience in New Zealand, Asia and the UK. Lawrence has links to a wide span across the business, political and community scene here in Auckland, NZ and Internationally.

With a Masters In Commercial Law (Honours) from The University of Auckland, in 2012 he travelled to Harvard University in Boston to complete a course in leadership. Lawrence completed his bar exams with The Honourable Society of Lincoln's Inn, which is one of the four Inns of Court in London to which barristers of England and Wales belong, and where they are called to the Bar.

A Trustee, together with fellow CPHB board member Tim Livingstone, of the West Auckland Business Club (WABC), Lawrence has put in years of efforts to create opportunities for businesses, particularly in the West, focusing on networking, cross selling and socialising.

As the former Managing Partner/Owner of a west Auckland law firm, Lawrence was instrumental in setting up CPHB and the Board has direct access to his wealth of experience, guidance and support.

"One of my goals in life is to make a positive difference to the lives of others. Accessing employment opportunities, we can provide a means for West Aucklanders to support a family to provide their children good prospects locally".

### Nicole Snook - Secretary (representing Software, Motoring-Agriculture, etc)

Nicole is Director of Operations for an international software tuning group of companies, specialising in custom ECU software solutions for a variety of vehicles in the agricultural, truck, fleet, mining, marine and performance/private sectors.

The brands include Agri Tune and NZ Performance Tuning, operating here in New Zealand, also in Australia, USA and South Africa.

Before leaving to run her own business, Nicole attended the University of Auckland to qualify as a Legal Executive. She has worked as a Legal Executive in large commercial firms, the latest being Minter Ellison Rudd Watts in both the Dispute Resolutions, Banking and Financial Services teams.

As time permits, I enjoy working with community and business organisations. Previously serving as President of the West Auckland Parents Centre and committee

member of the New Zealand Institute of Legal Executives.

Residing in Henderson with my husband and business partner Dave, and our two children – we are proud West Aucklanders.

I'm a strong supporter of the West, with all that it has to offer, and am committed to showing the balance of Auckland (and the wider country) that 'West is Best'.

### Nick Thompson (representing Banking, Finance)

I am a proud, born and bred West Aucklander having lived in the area for most of my life.

As a BNZ Partner (Business – Acquisition) for North West Auckland, with a strong background in banking and business finance over the past fifteen years, I look after business owners across various industries.

While understanding the challenges today's businesses face, I'm passionate about working with owners and operators to actively assist in helping them achieve their goals.

By being part of the Central Park Henderson Association Board I am excited about contributing back to the community, delivering advocacy for local business and bringing my experience and expertise to the table.

**"As someone who works with local business, the introduction of a 'BID' for the Central Park Henderson Concourse precinct would be a massive step forward, providing businesses with an ongoing and fully sustainable model that will provide the additional support and voice that they haven't had to date."**

### Lesa Davis (representing Commercial, Medical)

Lesa is the Managing Director and owner of Nitrogenx Limited, a medical supply company based in West Auckland, servicing Warkworth to Cambridge.

At the 2017 Westpac Auckland Business Awards, Nitrogenx won the Employer of the Year award, and Best Small Business for West region, was also named a finalist for Excellence in Customer Service Delivery.

Currently Chair for Marine Reserved Apartments, Lesa has been a member of BNI Henderson, and the former Henderson Lincoln Metro Business Association.

Lesa is passionate about West Auckland businesses and believes a holistic approach to business and community initiatives leads to the most successful outcome for West Aucklanders.

### Nick Simmons (representing Hospitality)

Director and Manager of Quest Apartment Hotel in Henderson also Quest on Eden Apartment Hotel,

Quest Henderson has been in operation in Wadier

Place for nine years "When I took over at Quest I said I wanted to be there and involved in the area's business association right from the beginning.

With 39 serviced apartments including Studios, and One and Two Bedroom Apartments, Nick has made business travellers a specialty, with over 25 years' experience in accommodating their ever-changing needs.

As a strong supporter of the Business Improvement District scheme, Nick says "Basically it means the local businesses will benefit from an organisation that's directly responsible for improving and or addressing local business needs.

**I believe the BID will secure a stronger, professional, fulltime resource, to support local businesses. We need this if our region is going to compete with other areas of Auckland, in all sectors of industry and commerce.**

### Richard Tonga (representing Retail)

Richard Tonga is the Centre Manager at WestCity Waitakere for Colliers International NZ, managers of the largest shopping centre portfolio in NZ.

"I am passionate about WestCity Waitakere becoming more involved and centric to West Auckland Business as an important community participant".

WestCity are keen supporters of CBHBA, and are Sponsors of the WABC-BA5 business networking events.

– we see value in building relationships bringing both retail and commercial together for the 'One Voice' benefit of all in the West Auckland Community.

Away from work Richard enjoys quiet time with the family, fishing, tennis, hanging washing (with peg colours matching), basketball, rugby (member of 8 Gallaher Shield winning Teams, Auckland B and North Otago) and taking his daughters to ballet every Saturday.

With a 15 year history in retail property management

started as a security guard, I'm delighted to have the opportunity to represent the sector in advocacy, employment, community engagement and working hard to see Henderson realise its true potential as a vibrant metropolitan centre.

**We thank all the board for their hard work and commitment to the economic development of our West and effective governance of the association.**

### Garry Bates – Business Development Manager

After more than 35 years in the Restaurant Business in Henderson, Garry was part of the establishment team of the renewed Central Park Henderson Business Association.

Trained as a chef in the Royal New Zealand Air Force, represented both New Zealand and The RNZAF in his trade, achieving success at both.

Seconded to the residence of the Prime Minister, cooking for the Cabinet and State Leaders including HM the Queen during her jubilee tour. Regularly cooking at the residences of Defence Chiefs and Ministerial officials

Restaurant ownership was a natural progression, owning Michaels Restaurant for 27 years, also The Falls, both in Henderson. Each establishment winning many awards; for food, service and popular choice. Having apprenticed, trained and mentored many, very successfully, into the trade and into business, also working with the schools 'Gateway programme' for 20+ years.

With a long-term interest in thoroughbred racing, as an owner, breeder and administrator. Garry served two terms on the Board of the Avondale Jockey Club, and continues with membership.

"I have a deep affection for the West, the people and business and see the CPHB as an organisation that can really add value to this rapidly progressing area"

## ACCOMMODATION SPECIAL RATES FOR BUSINESS ASSOCIATION MEMBERS

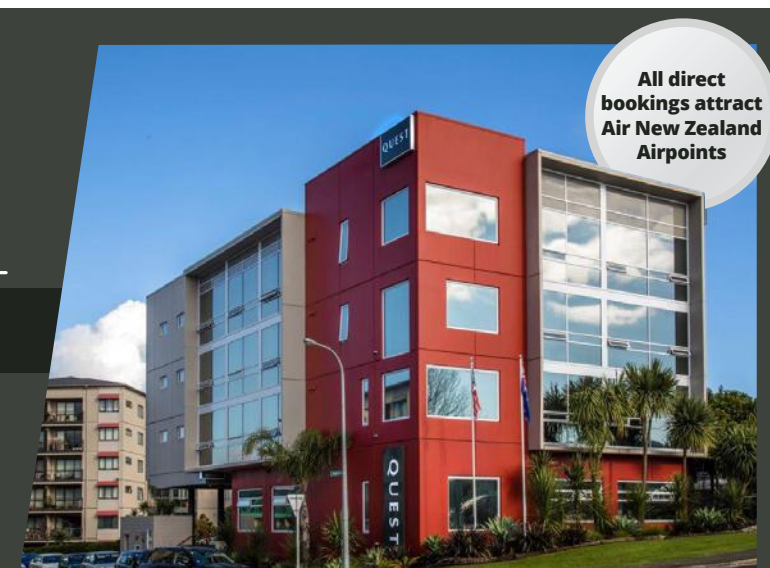
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# UNIVERSAL REALTY

Welcome to Ray White – Auckland West Commercial – Sales & Leasing

Strategically located in the superb new, state of the art, Universal Realty premises at 197 Universal Drive, the Auckland West Commercial real estate team is headed up by well-known local real estate identity, Glenda West.

For close to 20 years, Glenda and her colleagues have forged an enviable reputation as the 'go to' authority on West Auckland commercial sales and leasing. This is largely a result of being permanently based in the West, rather than coming in and out from elsewhere as occasion demands. Not surprisingly, the huge following of satisfied clients that have resulted from this local specialisation and knowledge often sees them being the first and only agency that gets called in when a commercial property comes up for sale or lease.

Of course, we are all familiar with local businesses that have been around for many years but not really kept up with the times. This is definitely one characteristic that does not apply in this instance, as evidenced by the recent relocation of the team from their longstanding location on the corner of Railside Avenue and View Road to the stunning new super office on Universal Drive.

Here clients will find a level of fitout and sophistication that would be the envy of many inner-city corporate head offices....and yet in spite of this you will still be struck by the same 'down to earth, friendly 'westie' approach that has been the hallmark of this business since its inception.

It's worth pointing out that when you list your property with Auckland West Commercial, you are also tapping into the industry leading digital marketing platforms, brand exposure and the massive local and international branch

network that comes from partnering with Ray White who are the largest real estate brand in Australasia.

Glenda and her team rank in the upper echelons of Ray White commercial practitioners on either side of the Tasman and frequently network and attend specialist conferences in both New Zealand and Australia. One of the real benefits of working under the Ray White brand, says Glenda, is the amount of buyer and tenant referrals that the team receive, both from out of area Ray White commercial offices, and also from the strong network of local Ray White residential sales and rental branches around Auckland.

In fact the location at 197 Universal Drive is actually a 'one stop shop' for all things real estate and features a rapidly growing residential sales team, a residential property management division, Loan Market mortgage broking and advisory team that covers both commercial and residential lending, plus the commercial asset management service which operates in tandem with the commercial sales and leasing operation. The brand-new premises spread over two levels comprising over 1000m2 of floor area, also feature a large auction room that is also available to local businesses for seminars, presentations and the like, along with plentiful off-street parking. The handy location just off Lincoln Road close to the motorway on and off-ramps is an added bonus.

Glenda and the team would love to show you around their new location and shout you a free coffee or tea in the spacious and beautifully appointed client lounge. So, if you are thinking of buying, selling or leasing commercial real estate, or would even just like to come in and say "hi!" why not get in touch now?



UNIVERSAL  
REALTY

RayWhite

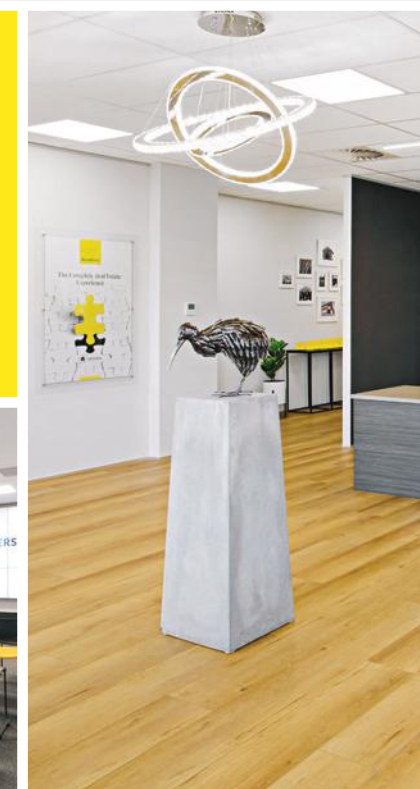
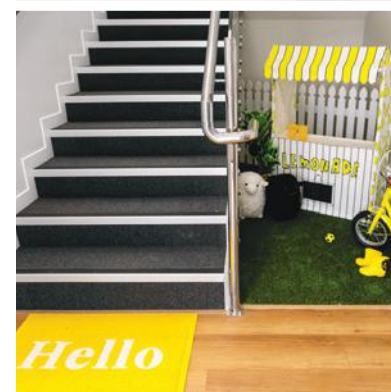


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## PROJECTING SUMMER!

With Mitre 10 MEGA Henderson & Westgate

Summer finally arrived properly in January. The warmer weather means it's a fantastic opportunity to spend more time relaxing with family and friends. So, whether for you this means heading outside to crank up the BBQ, heading to the beach, relaxing around the pool or simply finding a shady spot to finally start that book you got for Christmas.

Mitre 10 MEGA Westgate and Henderson are keen to help you have a great outdoor summer.

It is also a great time to knock off some of the projects around the house you may have been thinking about doing for a while and we're sure you will agree that there is nothing worse than running out of materials just when you get into the swing of things. To make sure, the team are there to assist you tick off your to do list.

The two MEGA Stores now open 7am to 7pm on both Saturday and Sunday. This means they are now open **7am to 7pm 7 days a week and 8am to 6pm on public holidays.**



### The Great Outdoors

How is your outdoor living area looking? Does it need a bit of spruce up or about to create one for the first time? Whatever your situation there is a very good chance you may find exactly what you are looking for in there extensive range of outdoor living products. From complete dining and lounge settings through to a cosy café style table and chairs they can help make your vision of the perfect outdoor living space a reality.

Another great service the stores offer customers is a **free testing service for your pool water** and it is so simple. Just take in a small water sample from your pool, see the team in the seasonal department who will run the test which produces a written report outlining exactly what chemicals need to keep your pool water crystal clear. And, of course, there is a full range of pool chemicals and accessories available in store.

### Heading indoors....

Staff also understand that at some point you may like to retreat inside to watch a few episodes of your new favourite show or have a sneaky 40 winks – and both these activities are far more enjoyable if you are able to stay cool. Mitre 10 MEGA Henderson and Westgate have a wide range of products to help you keep cool - fans of all shapes and sizes, heat pumps and dehumidifiers. No matter if you are trying to cool your living area for the whole family or would just like to create a gentle breeze to help you fall asleep at night pop instore and talk to the team in their seasonal area who will be more than happy to help select the right cooling option to meet your needs.

The friendly teams at Mitre 10 MEGA Westgate and Henderson love helping their customers and would relish the opportunity to work alongside you to get both your outdoor and indoor living sorted this summer.



# GET YOUR OUTDOOR LIVING SORTED THIS SUMMER



**EXCLUSIVE \$699**



**Nouveau Carmel Dining Setting 3 Piece**  
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**Nouveau Sirocco 3 Pce Cafe Setting**  
189230

**EXCLUSIVE \$499**



**Nouveau Cantilever Umbrella 3M Black**  
202113

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**Pop Up Gazebo Blue**  
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**Weber Q3100 Family LPG BBQ Titanium**  
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**Gasmate 4 Burner Hooded BBQ**  
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**Charmate Charcoal Kettle BBQ**  
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**Traeger PRO BBQ PELLET SMOKER**  
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**EXCLUSIVE \$27<sup>98</sup>**



**Grillman BBQ Tool Set 3 Piece Stainless Steel**  
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**Grillman Smoker Starter Kit**  
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**Grillman BBQ Fat Absorber 2L**  
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**Grillman BBQ Wipes 40 Pack**  
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Mitre 10 MEGA Westgate & Henderson  
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WESTGATE & HENDERSON





## HELLO SOLO TRAVELLERS

### With helloworld Travel Henderson

Are you planning a solo trip or want to meet new people whilst travelling? Would you like to meet other like-minded solo travellers? We are pleased to introduce our new helloworld Travel Solo Travellers Club here in West Auckland.

Solo travelling provides you with the freedom to enjoy your holiday the way you like it, whether it's adventure, culture, fun or socialising. Additionally, solo travelling in a wider group not only helps reduce costs but creates lasting memories and lifelong friends around the world.

However, helloworld Travel Henderson also understands solo travel and the challenges that arise when travelling on your own. Therefore, we are able to personalise your holiday and accommodate your needs and concerns to ensure you have a relaxing and stress-free experience.

#### Top 5 Benefits of Travelling Alone

1. Pushes you out of your comfort zone as you encounter new situations.
2. You have the opportunity to travel off the beaten track with the freedom to go where ever you desire.
3. You meet new people and make lifetime connections.
4. Easier to plan your travels, because not working in with fellow travellers plans.
5. More time to enjoy sights and museums as you travel at your own pace.



#### Solo Traveller Cruising

Don't be under the impression that cruises are only for couples, families or large groups of friends. Cruises are for anyone looking for a new travel adventure and an opportunity to indulge in some "me time". Most cruises have single occupancy cabins ranging from standard comfort to luxury suites. Cruising allows you to unpack only once and tailor make a holiday to suit yourself, from relaxing on deck, or enjoying the onboard facilities at your own pace, or exploring port cities around the world.

- **Meet like-minded people:** On-board activities and on-shore excursions give you the chance to mingle with fellow travellers.
- **I don't want to pay over the odds for a single supplement – how can I get a cheaper holiday?** An increasing number of river cruise lines are offering single cabins without hitting solo travellers with eye-watering fares as the price for opting to travel alone.



• **What about meal times – I'm concerned I will have no one to chat to...** The flexibility of open seated dining is perfect for solo cruisers. Enjoy your breakfast whilst gazing out at wonderful scenery in the morning, then spend dinner with a group of new friends at another table for an evening filled with delightful food and lots of laughter, it is completely your choice.

• **How easy is it to make new friends?** The cruise director will quite often make sure that the solo cruisers are included in all activities and introduce them to other guests.

• **Added Security...** A cruise offers safety in numbers and a secure environment on board.

Contact the team of Travel and Cruise Professionals at Helloworld Travel Henderson to register for our solo travellers club and enquire about your next solo travel dream holiday.



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#### Join our Solo Travellers Club and enjoy these membership benefits:

- Opportunity to attend exclusive solo traveller gatherings
- Information events featuring travel products suitable for solo travellers
- Access to exclusive club member offers
- Solo traveller special value offers
- Finding and matching solo travel companions

Register to: [henderson@helloworld.co.nz](mailto:henderson@helloworld.co.nz)

helloworld Travel Henderson

WestCity Waitakere, Catherine St Plaza

[henderson@helloworld.co.nz](mailto:henderson@helloworld.co.nz)

09 839 0371

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# HOISIN CHICKEN WINGS WITH SUMMER CABBAGE SLAW

SERVES 4 – PREPARATION TIME 20 MINS – COOKING TIME 10-15 MINS

## Ingredients:

- 1kg Chicken Wings

## Hoisin Marinade:

- 200g Hoisin Sauce (Lee Cum Kee)
- 6x Garlic Cloves Minced
- 200ml Canola Oil
- 1 tsp Chilli Flakes
- 1tbsp Sea Salt

## Summer Slaw:

- ¼ Green Cabbage Thinly Sliced
- ¼ Purple Cabbage Thinly Sliced
- 5x Radishes Thinly Sliced
- Handful Chopped Chives
- ¼ cup Japanese Kewpie Mayo
- Juice of 2 Fresh Limes
- Sea Salt to season
- Watercress for garnish

## Method:

1. Preheat oven to 200 degrees. Fan Bake or Grill Bake.
2. In a bowl, mix the Hoisin marinade ingredients together. Then add chicken wings and mix.
3. Spread chicken wings flat onto a baking tray lined with baking paper and little oil to prevent wings sticking onto the tray.
4. Bake wings for approximately 10 - 15mins at 200 degrees.
5. While wings are cooking, prepare slaw.
6. In a bowl add in sliced cabbages, radish and chopped chives. Mix in kewpie mayo, enough to bind mixture. Then season with juices of limes and season.
7. Serve cooked chicken wings in a bowl with the slaw and fresh watercress.



Recipe provided by  
Chef at The Grounds, Alec Yac.

**CHICKEN** – The Aussie Butcher has a great selection of fresh chicken. See their advert on page 7.

## WINE MATCH - Babich Wines BLACK LABEL range Marlborough Sauvignon Blanc 2019

Grapes from their Waihopai, Awatere and Wairau Valley Estates were picked, crushed and pressed at perfect ripeness. The Black Label Sauvignon Blanc has been developed to complement food. Displaying the pungent and crisp characteristics that set Marlborough sourced fruit apart, shows greater depth and complexity on the palate

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<https://www.babichwines.com/shop/>

# LOVE YOUR SUMMER GARDEN with Kings Plant Barn.

Summer is a magical time of year in the garden, where it's all about reaping the rewards of what you have sown and planted in Spring. But it's also one of the hottest times of the year, which can take a toll on your plants. Here are a few top tips to help you keep your plants healthy and happy this summer.

## Water

To keep your plants happy and healthy this month, water them regularly to keep the soil moist and prevent plants from wilting. When plants get water-stressed, they become more susceptible to pests and diseases, which can then take a long time to treat and get under control.

## Improve your soil

Many summer crops will be harvested and pulled out of the ground this time of year, so while your garden areas are empty take the time to replenish your soil and improve it's structure by adding humus (organic matter) such as organic compost or sheep pellets.

## Mulching

Add a layer of mulch to trees, shrubs and woody perennials often to conserve water, reduce weeds and maintain valuable nutrients in the soil. Adding mulch to your garden helps reduce moisture loss. Make sure you water the mulch down after applying it.

## Use a wetting agent

Wetting agents such as Saturaid can help the soil retain moisture and reduce the amount of watering required by up to 50%. Great in pots, hanging baskets, lawns and garden beds – wetting agents work by channelling water into the roots where it is needed, reducing wastage. Add when planting, or simply sprinkle on top of the soil.

For more information on how to love and care for your summer garden, visit Kings Plant Barn Henderson:

**224 Universal Drive,  
Central Park, Henderson**  
**Ph: 09-836 9635**  
**W: [kings.co.nz](http://kings.co.nz).**



Speak to your local

# Garden Experts

Visit your local **Kings Plant Barn** for a huge range of top quality plants, plus expert advice to help bring your garden ideas to life!

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## WELCOME TO TRISTRAM EUROPEAN WEST AUCKLAND

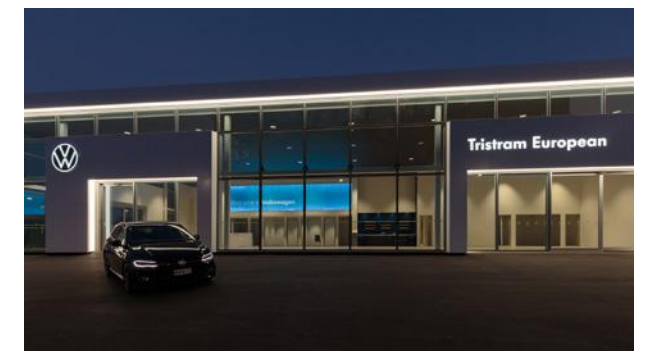
The home of Tristram Volkswagen

**Tristram European is excited to announce the expansion of their family, with a brand new Volkswagen dealership opened in West Auckland. Located in Henderson off Central Park Drive**

The new dealership offers their Concierge Service, Passenger and Commercial Sales and of course a state of the art service centre equipped to cater for the smaller Polos right up to the larger commercial fleet.

Tristram European are privately owned Volkswagen dealerships located on Auckland's North Shore and now West Auckland. they also have dedicated Service and Parts departments, offering premium servicing and Genuine Volkswagen Parts and Accessories.

Open 7 days in Passenger & Commercial vehicle sales and the Service and Parts centres are open Monday-Saturday. Expect to be warmly greeted by one of their Concierges on your arrival, offering espresso coffee,



tea & fresh homemade baking. For full operating hours please refer to the website home page below.

Tristram European offers professional financial services to customers through a dedicated finance team with over 20 years' experience, where finance advice and solutions are offered to individuals, companies, trusts and societies through hire purchase, finance lease and operating lease.

Trade-ins are welcome at Tristram European, so if you have a vehicle you would like to trade, please visit and meet their very experienced Sales Team who will be only too happy to look after you.

*Tristram European West Auckland*

*33 Soljan Drive, Central Park*

*Henderson, Auckland 0610*

*Ph: (09) 553 9370*

*W: tristramvolkswagen.co.nz*

*Service: (09) 553 9371*

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## West Auckland Welcome to Volkswagen

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For further information see pages 6 and 7 - OR: [www.chpb.org.nz/bid](http://www.chpb.org.nz/bid)



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 **CentralPark**  
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Central Park Henderson Business Association Inc.



## CARING FOR THE COMPANY VEHICLE

**For many businesses, company vehicles are integral, the wheel that keeps things going. (Excuse the pun - Ed)**

The managers/owners rely on the drivers to take care of the vehicles; to enable deliveries, or get to customer appointments, they need to do the job efficiently and look good doing it.

There is no guarantee the drivers will look after and maintain the vehicle as they should be, the important factor is the company's image and bottom-line have to be protected.

This is where a fleet controller/manager comes into the equation. A properly maintained fleet begins and ends on this employee's desk, it requires a combination of policy procedure, protocols and possibly rewards for the driver - and a good access to tools for the manager to reduce leakage or misappropriate usage.

Setting expectations from the beginning with a company car policy that clearly defines the driver's responsibility is paramount. It must also define usage not only for tax

implications but company image. Possibly a defined area for personal usage may be applicable.

The protocols must set expectations for care; including appearance, cleanliness, accident reporting and maintenance needs.

If you are having issues with lack of care from the drivers, consider it may be a two way street, all too often the basic health and safety component of fleet vehicles are missed, if you show you are looking after your drivers wellbeing, such as a protection cage for loose items and/or a first aid kit, they may also consider your perspective in looking after your vehicle.

Clearly documented instructions in the vehicle glove department is wise, should a mishap arise be it a breakdown, accident, speeding or parking infringement. A surprise incident affects personalities differently and it does pay to be prepared for such a circumstance.

Your fleet/service provider should be able to assist with this.

## WE'RE YOUR COMPANY CAR & FLEET SPECIALISTS

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We know that if the company vehicle is unavailable it's certainly unproductive.

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what constitutes a  
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### PROBLEMS YOU MAY HAVE FACED SERVICING THE COMPANY CAR

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- ✗ Company sales calls, deliveries & pickups may be impacted.
- ✗ Excessive Admin, multiple suppliers (brands)
- ✗ Costs – one rule for all (drivers independently managing service routines)
- ✗ Dilemma of who to call when a vehicle has broken down.

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- ✓ Gain control - negotiate your service agreement and fleet rate!
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- ✓ KAAR provides free pickup and delivery.
- ✓ KAAR can assist with Free Loan vehicles; Cars or Vans.
- ✓ KAAR has a Mobile Service available, which includes Breakdowns.
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Contact [kelvin@kaar.co.nz](mailto:kelvin@kaar.co.nz) to book an appointment and become part of the KAAR-munity.

**KAAR**

Find us at: KAAR Avondale 357 Rosebank Road | KAAR Mitsubishi 14 Te Pai Place | KAAR Henderson 5B Waipareira Ave

[www.westaucklandbusiness.co.nz](http://www.westaucklandbusiness.co.nz)



## DAVIS CLASSIC CAR SHOW RETURNS IN MARCH

"After a hugely successful debut last year we were really encouraged to continue this event."

- Mike Powell, Davis Branch Manager Henderson

"Leading up to the first show, management decided that we wanted to start doing events in the communities we serve to allow families to spend quality time together, without it costing them anything.

From this the 'Davis Classic' was born. A car show that would be family friendly, that would encourage people to bring their kids and enjoy a day out. Our thinking was challenged more than once, whether such a show should even exist, but we persevered. The event would not only be a opportunity for families to enjoy the sun and some amazing vehicles but would also serve as an opportunity for Hospice West Auckland to raise some funds."



- Organisers ask for a gold coin donation to Hospice to show your car - not compulsory obviously, but greatly appreciated.
- All exhibitors will receive a \$10 food voucher to use at the coffee or food trucks that will be attending on the day as well as a car care gift from Davis and 'Bowden's Own' premium products.
- Cars do not have to be in situ all day, people are welcome to come down for just a couple of hours or for the whole time.
- The team at Davis would love to see cars, trucks, motorbikes, scooters, all sorts of vehicles, old, new, modified, standard, European, American...the works.

To register or for more please email: [karen@davisfunerals.co.nz](mailto:karen@davisfunerals.co.nz)

Pictured; some of the variety of vehicles which turned out last year.



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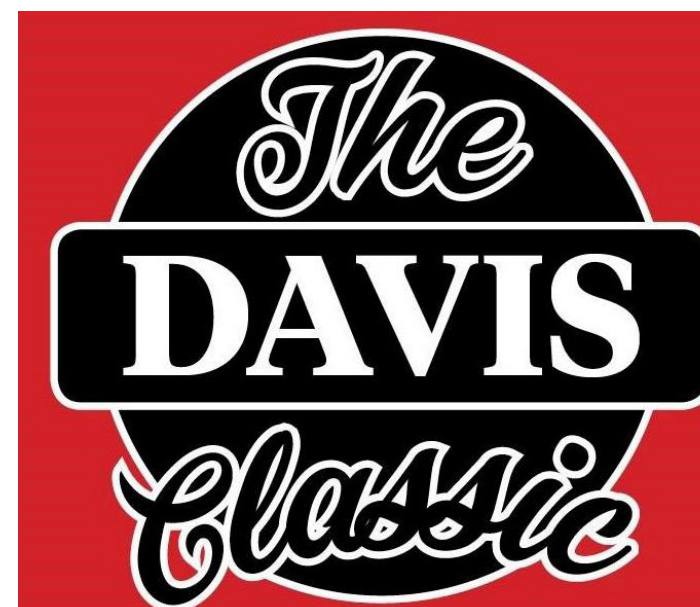
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