

# WE St

## WEST AUCKLAND BUSINESS

proudly supporting your West Auckland community

### › We visit Amy Anderson

In her bright new premises

### › A Business Improvement District

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### › Lifestyle – Outdoor Living / Gardening / Travel

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## CHAIRS REPORT

### Looking to a strong future - together

As the year comes to a close and our retailers enjoy the last minute determination of shoppers filling their Santa sacks and concluding yet another “best year yet” fingers crossed!

I ask that you all please support our Henderson retailers where you can. Henderson has been lacking unity and voice over recent years, CPHBA is doing our best to achieve more and with growing engagement we hope to get our Business Improvement District over the line in March 2020.

Uniting us together; thinking and working to the future collaboratively. We become a future-proofed, self-funded and business led association, that we as business and property owners, together with management, can make a difference within our own boundary/precinct.

The local elections are history and now it's time for our representatives to again focus on our neighbourhoods, it's certainly an interesting environment of employment. Imagine having to reapply for your job every three years! For us in the community we get to test our politicians and if they don't achieve or present us well enough, we replace them with a new representative. A tough environment, saying that, I believe the recent election outcome was well deserved from a West perspective, you would have to be fairly well disconnected or even blind to not have seen our successfully elected local Councillors working in our communities.

It was reported recently in a business magazine “Auckland Council has been largely invisible in the West. Rarely have we seen the Mayor or local Auckland councillors out West during the last two terms!” I felt the need to correct this - perhaps not the Mayor, but certainly we regularly see our West councillors – hardworking and engaged with our businesses.



KELVIN ARMSTRONG

We congratulate our local councillor Linda Cooper on her re-election as Councillor for Waitakere. She's been a regular attendee at our Business After 5 functions over many years and is always approachable and available to our association. Linda has been a consistent supporter of the annual reduction to the Business Rates Differential which is gradually decreasing the gap between residential and commercial rates. She is joined this term by Councillor Shane Henderson (formerly Chair of our Local Board) replacing Penny Hulse, who retired after twenty-seven years ably serving the West.

If you have issues relating to Auckland Council or Auckland Transport please contact Linda or Shane.

Linda Cooper E: linda.cooper@aucklandcouncil.govt.nz  
M: 021 629 533.

Shane Henderson E: shane.henderson@aucklandcouncil.govt.nz  
M: 021 839 935.

Please take a moment to read our ‘A BID to do more’ article in this issue

All best for your Christmas Season

KELVIN ARMSTRONG,  
CHAIRPERSON CPHBA  
kelvin@kaar.co.nz - 021 828 008

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## BA5 REPORT

Central Park Henderson Business Assn. events subsidiary; the West Auckland Business Club (WABC) produce the Business after 5 (BA5) networking experiences.

In October and November, attendees gathered at two of our iconic sponsors' establishments; Mitre 10 MEGA Henderson and West City Kia and Suzuki. Both are Champions of 'CPHBA' and Local Business, and very much the wider community; much of which goes 'under the radar' in so many of their initiatives.

We were treated to two of the largest registration numbers yet held, with business card draws the envy of most in Auckland; BBQ's and gift hampers, vouchers and wine packs, car valet products and small appliances etc, both events receiving glowing comments from many attending.

What really exemplifies their work ethic at both of these Company's is the service they provide to West Aucklanders.

**Mitre 10 MEGA's Dave Hargreaves** - "There is absolutely no substitute for great customer service. We like to think that both our stores are more than just a business, we believe in providing a superior level of service to the community." Dave and Elaine are great supporters of fund raisers for Clubs and Schools within the area.

**West City Kia and Suzuki**- "As brands of West City Auto Group, director John Blewett is a firm believer in supporting the local community having contributed to numerous projects and groups around West Auckland including Community patrol (CPNZ) initiatives around various West Auckland neighbourhoods along with Fair Food the food redistribution charity and is again supporting the Northern Mystics this season.

**Please return their support and SHOP LOCAL.**

These popular events are filling faster each month with CPHBA members having priority notification, it is important to register early.

**To join:** [www.westaucklandbusiness.co.nz/west-auckland-business-club/contact-us](http://www.westaucklandbusiness.co.nz/west-auckland-business-club/contact-us)

**Images** are up on facebook @WestAKLBusinessClub

**Photography** by Jasmine Kunju (from BA5 sponsor, UHY Haines Norton)



BA5 At West City Kia and Suzuki



An attentive audience at the formalities - Mitre 10 MEGA



Andrew Scott (UHY HN) with Nick Thompson (BNZ) and Marcus Barnes (Willory)



At Mitre 10 MEGA Henderson



Middle, Vick Sharma, Director - BA5 sponsor Service King Ltd, at Nov BA5



Jimmy Tailor, DP West City Holden with Middle School West's Principal Warren Cook



Lesa Davis (Nitrogenx) MC at West City Kia & Suzuki BA5



West City Kia & Suzuki with John Blewett

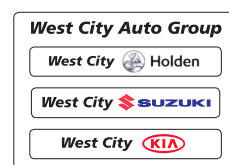


The crowd gathers at West City Kia and Suzuki



Mitre 10 MEGA Hsn GM, Stuart Millward draws the Weber BBQ - looking on owners-operators Elaine and Dave Hargreaves.

## BA5 SUPPORTING SPONSORS



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# A BUSINESS IMPROVEMENT DISTRICT

## A 'BID' TO DO MORE! – for the good of all of us.

Currently, 48 Business Improvement District (BID) Partnership Programmes operate across the Auckland region, representing over 25,000 businesses.

We are the only major business area in Auckland not to have a BID.

### We're missing out.

The Central Park Henderson Business Association (CPHBA) has developed very quickly over the past three years to become a very effective, well governed and member-based/grassroots business association. The West Auckland Business Club (WABC) is the events arm of CPHBA, and the 'Business After 5' has developed into one of Auckland's premier networking events.

### OBJECTS OF THE CENTRAL PARK HENDERSON BUSINESS ASSOCIATION BID

A Central Park, Henderson, Lincoln & The Concourse 'BID' will be dedicated solely to making it easier, safer and more profitable to run a business in our local area.

Following the establishment of a 'BID' to represent all businesses in the above areas, our representation would cover approximately 1200 businesses and 1000 property owners, comprising nearly two billion dollars in capital value commercial properties. Under the programme, businesses vote collectively to invest in improvements to enhance their local business environment.

A Business Improvement District is a partnership where businesses in an defined geographical area



Moselle Ave

contribute an additional rate to fund a range of projects, programmes and services that benefit them collectively.

Following a ballot to gauge support for this approach from local businesses and property owners, the council collects a targeted rate and works with the businesses to implement improvements. The entire targeted rate collected by Auckland Council is returned to the business group charged with delivering the BID programme (in this case the Central Park Henderson Business Association Inc.). The targeted rate is based on the capital value of the land and is levied in the rates to the landowner.

### Why Central Park Henderson would benefit from a BID:

**Choice** – Local businesses must be able to choose the activities and projects they want to do to achieve greater prosperity and economic growth.



The Concourse



Henderson Town Centre

**Advocacy** – From time to time, individual businesses require support and 'Peace of Mind' to solve issues, but do not have the knowledge or networks to navigate bureaucracy. A fully resourced BID will be able to assist the business community.

**Economies of scale and cost savings** – bulk purchasing through a BID can provide savings to businesses that individually incur higher overheads. Examples might be; waste oil collections, power pricing, security, insurance to name a few.

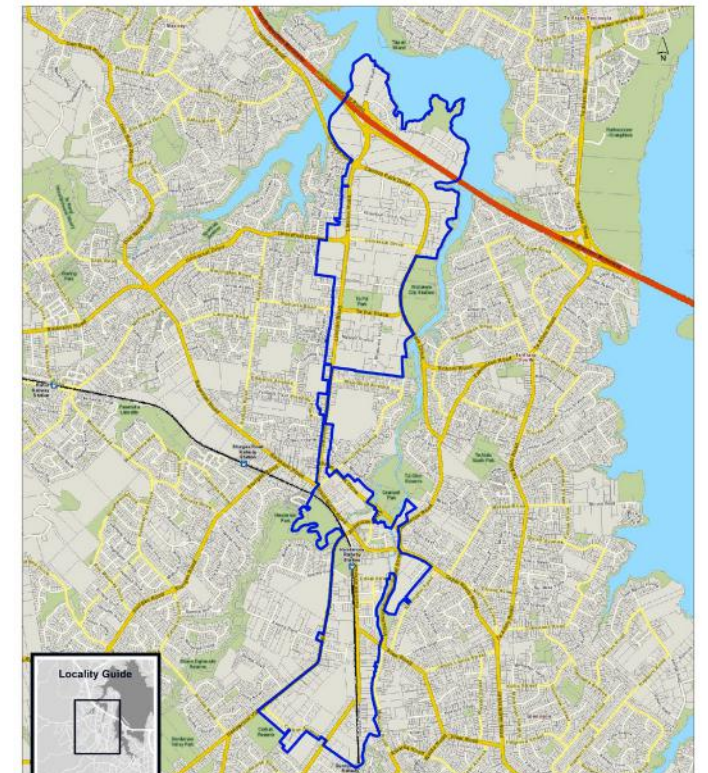
**A significant business voice with real influence** – Council, CCOs and Government agencies work better with groups that are easy to deal with. Having one representative group rather than several disparate groups is more efficient and will get better results.

Additional service to what council provides – Council has a limited budget. A BID will provide services beyond what council can afford for the sole benefit of Our Local Business Community. Examples here might be; security cameras, waste collection i.e. used wooden pallets.

**Expertise and stability** – A 'BID' removes the reliance on volunteers providing the necessary expertise to get things done to a professional and competitive standard. It also provides financial stability and removes the reliance on voluntary subscriptions and donations to get things done; i.e. a few working on the behalf of all, in their own time & expense.

The West (Henderson) has been largely forgotten since the amalgamation of the 'Super City' despite the fact that the Henderson - Massey Local Board (HMLB) is the second largest in Auckland. Yes, there is plenty of 'talk' about what is going to be done, but in Henderson we continue to wait, and wait.

We are represented by two councillors who represent the Waitākere Ward, which covers the entire West. The Waitākere ward has two local boards, Henderson-Massey and Waitākere Ranges. Local and Central



CPHBA proposed 'BID' establishment map as approved by Auckland Council

identifiable group of business representatives within an area to gauge requirements and feedback i.e. ONE local voice/lobby group. Most other Wards in Auckland have a Business Association funded by a 'BID'- the West currently does not.

The West is changing and we need to be prepared for that change and the impact it will bring to our business area. A Central Park Henderson BID is dedicated solely to representing our local businesses. Vote for a BID, enjoy the benefits and watch our local business community thrive.

For information visit: <http://www.cphb.org.nz/bid>  
Further info is in the dropdown at top right

THE ORIGINAL

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## LIFEGUARD ROLE FIRST STEP INTO WORK LIFE

Two Ranui teenagers are on the road to a working career thanks to the support of an employment 'broker/coach' approach brought together by the The Western Initiative.

TWI Employment Broker-Coach, Jewelz Petley, says the approach works to bring together training programmes, pastoral support and advocacy with employers to open up pathways for Māori and Pasifika youth into work.

Shailoh Mei (16) and Soul Tahere (18) say they would never have been able to get a job without the support networks.

Their journey started with a marae based course to gain the basic skills needed to get a job. The 'micro-credentials' included certificates or 'tohu' for working at heights, driving forklifts, site safety, working in confined spaces and first aids.

Shailoh says doing the course on the marae was really great, and put in touch with his cultural background and meeting a wider range of people.

After completing the marae course, Te Pae Aranui, provided by Vertical Horizons, Shailoh and Soul started to work with Jewelz to meet the requirements to become lifeguards at the West Wave Pool and Leisure Centre in Henderson.

Jewelz says there was barrier after barrier for the boys to overcome, ranging from obtaining the right IDs to be police vetted and to opening bank accounts and obtaining IRD numbers, through to the physical and mental tests to become a lifeguard.

"We had to learn how we would deal with different scenarios that we might have to deal with as lifeguards, anything can happen at the pool and we have to be ready for it," says Soul.

The boys also had to get up to speed fast to pass swimming tests including swimming 100m in less than 6 minutes.

Jewelz says there were a number of people who advocated for Shailoh and Soul along the way from Council HR people to staff at West Wave.



Soul Tahere and Shailoh Mei looking towards their future.

"It takes a lot of one on one ongoing support to get the guys across the line," says Jewelz.

She coached the boys in a range of 'strong skills' including the right language to use in interviews, preparing CVs, and people skills.

Shailoh and Soul are rapt with 'cracking it' to get their first jobs.

"It is the first time I've ever gone for a job," says Shailoh.

"There's no way I would have been able to do it on my own."

Shailoh and Soul will work as lifeguards at West Wave throughout summer and are hoping this will help them on to careers in the NZ Army and Navy.

Jewelz says she is now evaluating the process that she went through with the boys to develop a programme for others.

The Western Initiative please contact –

E: [jewelz.petley@aucklandcouncil.govt.nz](mailto:jewelz.petley@aucklandcouncil.govt.nz)

(Employment Broker/Coach)

M: 021 587 428.



Soul Tahere (18), Employment Broker/Coach Jewelz Petley, Shailoh Mei (16)

## KIWI CAN VISITS 'KAAR' WORKSHOP

Kiwi Can is the primary and intermediate schools programme that the Graeme Dingle Foundation currently operate in 24 Auckland schools.

It is a nationwide values education programme that gives every child in the school a lesson once a week throughout the year. It is led by our team of 30+ young people and we wanted to give them a life skills Inservice as part of their professional development last holidays. Hence we contacted KAAR who service our vehicles to see if this was something they could help us with.

In October my co-workers and I attended a workshop held by Kelvin Armstrong Auto-Repairs (KAAR). The workshop was to help educate those of us who knew very little about car maintenance.

The KAAR team emphasised the importance of maintaining and servicing our vehicles regularly. They discussed several aspects and demonstrated tasks such as how to change a tyre, put in the correct fluids - such as oils, we were also able to ask questions and see them in action.

We came to realise that purchasing and driving a vehicle



is one thing but understanding how to properly maintain it is another, if you lack knowledge about how to do this correctly, it can also be very expensive.

A few days after our team had attended the workshop one of our female team members reported that she had a breakdown. She had to pull over to the side of the road and noticed that she had a punctured tyre. She managed to change her tyre on her own and was so proud of herself as this was the first time she had been able to do this. She gives full credit to the team at KAAR. The little time spent definitely made a huge difference and gave her the confidence she needed to change her tyre on her own.

Our team of Kiwi Can leaders who attended the workshop were extremely happy with the hard work and professionalism the KAAR mechanics demonstrated. The experience was relaxing and engaging and very educational. We highly recommend KAAR and also give our thanks to the team for helping our team gain new skills and knowledge.

*From the Graeme Dingle Foundation Kiwi Can Team.*

## Do you want to invest in the next generation of leaders?

In light of the overwhelming potential inside all of us, our schools possess extraordinary educators, mentors and young people discovering their value and place in an innovative environment designed to unleash remarkable possibility.

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- VIPs at our main events

**Development of culture**

- Organisational values in action

**Loyal investors and customers**

- Teachers and 500 families
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**Promotion and campaign opportunities**

- Promotion of products and giveaways contributed to the school

**Corporate partnership**  
(local business's eco-system)

- Funders meetings

Contact Alwyn now for more information: Alwyn Poole [alwyn.poole@gmail.com](mailto:alwyn.poole@gmail.com) 021 044 0556 [www.villaeducation.org.nz](http://www.villaeducation.org.nz)





## WE VISIT AMY ANDERSON and her bright new premises

From the minute I turned into Universal Drive and saw the schist exterior, the 'Open Now' flags dancing in the wind, the bright yellow and white signage and the row of Ray White Hyundai Tucson's, I already knew that this office was something quite unique.

Parking was a breeze and as I walked through the front doors, I was like a kid in a candy shop... the colours, the sounds, the smells – so much to take in – and it's certainly not your usual real estate office!

Light and bright, with wide welcoming reception area, complete with coffee & hot chocolate machine, relaxing music, couches and in the centre on a concrete plinth, proudly stands the bronze kiwi nestled under the impressive 'universe' chandelier. Every inch of this impressive 1079sqm building has been carefully thought through and designed by the Director and CEO, Amy Anderson who prides herself on the 'little touches' that have truly made this a beautiful place to meet and work in. From the little yellow gumboots, to the hand-crafted ceramic artwork, beautiful vases of flowers to the couch cushions, everything has been hand picked by Amy to create pops of colour and to give this unique office it's welcoming atmosphere.



Welcomed by Amy, we were then joined by her Operations Manager, Tracie Mattar and after grabbing a coffee, we met in one of the 3 meeting rooms downstairs. Each one has a theme – and this one has a backdrop of a lake and is aptly named "Lakeside". All these meeting rooms have TV monitors that can be hooked up to the 3 metre by 3 metre TV screens in the Auction room so Vendors can watch the Auction action from the sidelines, or they can be used for Zoom meetings, webinars for staff training or video meetings with overseas vendors.



The technology in the building is incredible, and as Amy explained, "it's all about doing things differently and future proofing us for years to come. The way in which we do real estate has changed and we need to embrace technology as well as continuing to build relationships. We cannot ignore how technology impacts our business and it's a case of getting on board or get left behind".

Tracie agrees and has been working alongside Amy to ensure all the necessary tools are available to the team so the Salespeople can focus on doing what they do best. "Having specialists on board who are the best at what they do, is crucial and we are focused on bringing the best of the best together so we can provide a one-stop shop for our clients and customers and build a team who can provide a slick, professional service. We have built and provided a super environment and we are now focused on building a super team! Creating a positive culture and



having the right people in the right job is what this is all about. We have already secured some excellent team members so 2020 is looking very positive".

A businesswoman since the age of 21, Amy says she is a business person first and foremost and is a firm believer that in order to be successful in any business, you need to have experienced every facet of it. A successful real estate agent in her own right, Amy also owns Ray White Hobsonville located at 124 Hobsonville Rd and Ray White Auckland West Commercial – a well-established Commercial team that has since been relocated to the Universal Drive super office. She is very 'hands-on' and won't shy away from 'mucking in'. In fact, I'm told that she picked every piece of furniture herself and is quite handy with an allen key!

So, if you are looking for something quite unique, led by a hands-on, driven businesswoman and supported by her team of experienced specialists, then I would highly recommend you pop in and see the team at Ray White Universal.. the coffee is always hot and just wait till you see that client lounge!

*Photography by LFHQ Studios.*





# UNIVERSAL REALTY

## Welcome to Universal Property & Asset Management

We are proud to introduce to you another two elements of service that we provide within our Ray White Universal super office.. Property Management (Residential) & Asset Management (Commercial).

Choosing to have your property or asset professionally managed is a big commitment. Property management is so much more than coordinating tenancies and rental payments. The role is a unique balance between helping landlords achieve their financial goals and ensuring they also honour their many legal obligations. Whether it's the family home or part of a multi-million dollar investment portfolio, you need to be sure your asset is being maintained to the highest standard. As our industry sees ever-increasing layers of compliance and legislation, you also need to trust that you have the right people on board with the right skills and knowledge to keep you safe.

Ray White Universal Property Management, has been building their portfolios from the ground up. Having the right people doing the right job, is their mantra and Property Management is no different. Starting from scratch gives them the ability to make sure their systems and processes are spot on and they have the ability to take the time to ensure all the properties and landlords are up to speed with the current legislations and expectations. In this day and age, it is imperative that the properties are compliant as penalties and fines for breaching these rules and regulations can reach tens of thousands of dollars, if not taken seriously.

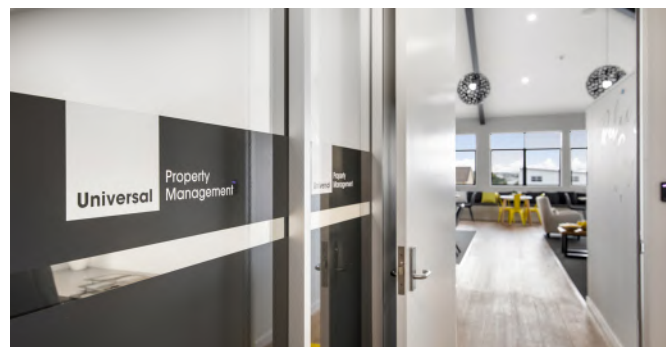
Ray White Universal Property Management understands the importance of educating those involved in the property management process to achieve better long-term outcomes for all. We've developed a series of comprehensive information guides for both landlords and tenants to ensure all

of our clients have access to the most up-to-date information. Email us for a copy of the latest Landlord Guide – [universalpm.nz@raywhite.com](mailto:universalpm.nz@raywhite.com).

Remember, we are also unique in the fact that we already have established Residential, Commercial and Loan Market specialists all under one roof, so if you are keen to start a rental portfolio and want to create a nest egg for the future, why not pop in to discuss your options. Many clients of ours who have residential investment properties are now looking to diversify their portfolios and are wanting to include Commercial buildings but are not sure how to go about this. We say – start with a meeting with the Loan market Team – Steve, Ammon or Logan can work out your finances and then we can go from there. Or, if you are ready to cash up and head to Spain, we can appraise and sell either of your Residential or Commercial investments.. as we say – We are Your Complete Real Estate Experience and your One-Stop-Shop! Get in contact today and let's see how we can assist you!

**Geraldine Babbe – Residential Property Manager**  
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**Grant Miller – Commercial Asset Manager**  
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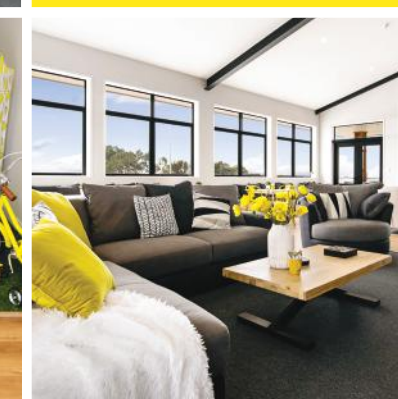
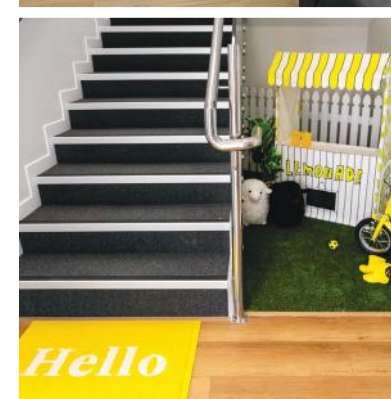
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## PROJECT SUMMER!

With Mitre 10 MEGA Henderson & Westgate

Enjoy those great summer days and nights outside for longer by creating a beautiful outdoor living space. Whether you want a barbecue to be the centrepiece of your outdoor entertaining area or you simply looking to create a space where the whole family can gather to relax. Mitre 10 MEGA Westgate and Henderson have the range of outdoor living to suit your needs, lifestyle and budget.

Our extensive range includes lounge and dining settings and a variety of tables along with cushions, umbrellas and outdoor heaters – basically everything you need to create a stylish and functional outdoor living space. So whether you have a large deck to furnish or a small intimate courtyard to decorate you can mix and match from across our range to fashion the perfect setting for you.

We also have the largest range of BBQS in West Auckland with the leading brands such as Weber, Broil King, Charbroil, Gas Mate, Traeger and Masport. To compliment your new BBQ we have a huge range of accessories that when they are combined together, will inspire you to create such mouth watering dishes family and friends will still be talking about them years from now.



### Tips for easy summer entertaining.

The beauty of Summer is that it's much easier eating and entertaining 'al fresco', and Kiwi's love it. Decorate your outdoor table with greenery from your garden & candles (don't forget mosquito candles) and remember not to have anything too high so that you are still able to have an unobstructed view across

the table. Get the BBQ going, cricket in the back yard and you're ready to go.

Everyone loves a kiwi BBQ and how much more satisfying would it be, if you're serving it on a table you built yourself. There are so many pieces of outdoor furniture you can build yourself with little hassle or cost. Check out the Easy As guides for all the information you'll need.

E: [mitre10.co.nz/guides-and-advice/guide/how-to-build-a-portable-table](http://mitre10.co.nz/guides-and-advice/guide/how-to-build-a-portable-table)

### How to pick the right BBQ for YOU.

Back in the day, a BBQ was a BBQ, plain and simple. These days, BBQ's have become the cooking apparatus of choice for top chefs the world over, and with so many varieties now it can become confusing to choose the one that will really suit your needs. Firstly, do some research into the way you want to cook – do you like gas? Coal? Grill? Smoker? Think about the size and space allowance you have at home for your new BBQ, this often determines how large you can go. Lastly, think about whether you'd like a portable BBQ & how often you will cook with it. If you want a BBQ to take to picnics and the beach it will need to fit in your car.

The friendly team at Mitre 10 MEGA Westgate and Henderson would love for you to visit them instore and give them the opportunity to help you get your outdoor living sorted this summer.



# GET YOUR OUTDOOR LIVING SORTED THIS SUMMER

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**Q3100 Family LPG BBQ Titanium**  
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## HELLO CHRISTMAS HOLIDAY

With helloworld Travel Henderson

We all know the famous Bing Crosby Song lyrics: "I'm dreaming of a white Christmas. Just like the ones I used to know..." Imagine spending a Christmas in Europe to experience a traditional winter wonderland Christmas. Austria, Germany and the Czech Republic feature regularly on top 10 lists of countries to visit to experience your dream white Christmas. Cruise up the Danube River during the Christmas season and enjoy the spectacular snow-capped mountains, Cities and towns covered in Christmas lights, visit beautiful Christmas Markets and taste the delicious local culinary delights.

Our recommendation to celebrate the festive season in Europe is via a magnificent Christmastime river cruise with Avalon Waterways! Avalon has designed a cruise experience that includes all the trimmings, but still leaves room for your own preferences. Everything you want

included already is – from deluxe accommodation with luxurious amenities, shore excursions with Local Guides, to gourmet cuisine with regional wine and beer with all onboard lunches and dinners, and complimentary tea, coffee and WiFi throughout your journey.

On a special Christmastime cruise, you'll have opportunities galore to explore the many Christmas markets, sample delicious traditional holiday specialties, smell the festive aromas, shop for locally crafted Christmas ornaments, and delight in the holiday cheer. Celebrate the holiday season in style on a memorable and joyous cruise!

*Contact the team of Travel and Cruise Professionals at helloworld Travel Henderson to book your dream Christmas holiday experience.*



Prague



Nuremberg Christmas Market

### Helloworld Travel Ponsonby 2019 Travel highlights:

**Jason Buckley:** India - Visiting the magnificent Taj Mahal in Agra, the cultural and wonderful Curry's.

**Mary Buckley:** Bali for a family holiday with friends. We stayed in beautiful Villas (that we can book in-store) and relaxed in the sun, enjoyed the delicious cuisine and magnificent sunsets.

**Karen Pocklington:** UK and Paris - I was able to go and watch the Silver Ferns win the netball world cup in Liverpool, explore London and experience the Eurostar to Paris. Paris, well what can I say, it was truly a surreal experience. Everything I had heard about was right there

in real life. Being able to travel on Qatar Airlines business class, was just the only way to enjoy those long haul flights

**Karlene Lee:** Travelling to Samoa with my 3 children (21,19 &13) in April. We had a fantastic relaxing experience mixed with snorkelling, SUP, kayaking and visiting Tu Sua Trench. It was great to just spend time together in a fantastic destination which my children absolutely loved!

**Gabby Kazlauskaitė:** Alanya in Turkey - Tried Turkish bath called hammam spa and amazing food.



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# CHILLI AND GINGER BEEF RIBS WITH MANGO LIME SALAD

SERVES 4 – PREPARATION TIME 10 MINS + MARINATING TIME – COOKING TIME 15 MINS

See the  
BBQ range  
on P16

Also known as spare ribs, and like all meat close to the bone, short ribs are arguably one of the most flavoursome beef cuts.

## Ingredients:

- 2kg Quality Mark beef short ribs, (cut lengthwise)
- ¾ cup sweet chilli sauce
- 2 tablespoons grated fresh ginger
- 2 cloves garlic, crushed
- ¼ cup soy sauce
- 3 tablespoons lime juice
- 1 mango, sliced
- 3 limes, peeled and sliced
- 1 red onion, sliced
- 1 bunch coriander, picked
- 150g snow peas, finely sliced
- 2 teaspoons sesame oil

## Method:

In a bowl, mix together the sweet chilli sauce, ginger, garlic, soy and lime juice. Add the ribs and toss to coat. Cover and refrigerate for 4 hours or overnight if possible.

To make the salad, mix together the remaining ingredients, tossing gently to coat with the oil.

Cook the ribs on a pre-heated BBQ, covered for 15 minutes or until cooked through. Alternatively, bake in the oven at 180°C for the same amount of time. Serve with salad and potatoes or rice.



Recipe by BEEF & LAMB New Zealand

**BEEF** – The Aussie Butcher has a great selection of Quality Mark NZ beef. See their advert on page 9.

## WINE MATCH - Babich Wines CLASSICS range Hawke's Bay Syrah.

From their Babich estate-owned vineyards in both the Gimblett Gravels and Bridge Pa Triangle regions, this wine offers delicate raspberry and floral flavours in a light, fresh and peppery style. This popular wine is featured at the WABC Business after 5's. "An attractive, drink-young style, this medium-bodied red is vibrant and supple, with youthful, plummy, spicy flavours, fresh acidity and gentle tannins".

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\*Discount can't be used on already discounted products or any non-wine products such as merchandise, cheese boards or non-alcoholic beverages. Can be used instore or on the online store. Offer applies to members of Central Park Henderson Business and their staff.



15 Babich Road, Henderson Valley, Auckland  
<https://www.babichwines.com/shop/>

# GIVE AND GROW with Kings Plant Barn.

Get Christmas gifting all wrapped up (in less than an hour!)

The Christmas countdown is on! If you've got an office of gifts to organise (from clients to colleagues and more) take a look at Kings Plant Barn's new corporate gifting service, Give & Grow.

Give & Grow plants make sustainable, beautiful gifts with more than a little wow factor. And... with online ordering, and offline bulk and bespoke options, you can have your long list of office gifts all selected and paid for in under an hour!

## Quick and easy online ordering

For easy online ordering from the comfort of your desk, grab your phone, laptop or device and visit [www.giveandgrow.co.nz](http://www.giveandgrow.co.nz). When you order online you can set up a personalised gift message and you'll receive delivery updates so you'll know exactly when your gift arrives.

## Bulk and bespoke options

If you have a large team or client list to buy for – or if there's a bespoke element you'd like to include, their dedicated sales team are there to help make it easy for you.



**Beautiful, living gifts at a range of price points**  
There are so many reasons to give a plant: they look beautiful, they offer health and well-being benefits and they're sustainable! The Give & Grow plants are packaged in a beautiful and purpose-designed cardboard box that ensures the plant inside arrives in perfect condition. Opening a Give & Grow box will give your clients and team a real moment of delight and surprise. And, with a range of price points, you can choose the gift that best suits your budget.

## Register your business for free to receive a 10% corporate discount

Your discount can be used by anyone with an email address within your organisation. So, everyone in your business can reap the rewards (and get their Christmas gifting sorted quickly).

To register, visit the website for more detail.

**W: [giveandgrow.co.nz](http://giveandgrow.co.nz)**

**P: 0800 568 057 for the sales team**





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## WHAT INFORMATION SHOULD A TAX INVOICE INCLUDE?

Business.govt.nz has a convenient tax invoice template that small business owners can use for designing their invoices. Its simple layout ensures that all of the correct information is included for the purposes of both the issuer and the recipient.

### What Information Should A Tax Invoice Include?

- Business name.
- Invoice number.
- Date the invoice is issued, and the date it is required to be paid by.
- Customer's name and address.
- Description of the goods or services, which may include quantity purchased, individual unit price and total amount owing per item.
- Payment details, such as the bank account number the invoice should be paid into or a credit card payment slip. You should also specify the information your customer should include with online payments, for example their business name and/or invoice number.
- Each tax invoice must be original. If you need to issue a copy, it must be clearly marked as a copy.

### Tax Invoices for GST-Registered Businesses

If your business is registered for GST there is additional information that must be included on your tax invoices:

- The words "Tax Invoice" prominently displayed.
- GST number.
- For products or services worth \$50-\$1,000, specify that the amount payable is GST-inclusive.
- For products or services worth more than \$1,000, either specify that the amount payable is GST-inclusive, or alternatively state the amount charged, the GST added and total amount due. This applies if an invoice contains a number of lower-value products or services which total up to more than \$1,000.
- It is important to note that if you supply goods or services to a GST-registered customer then you are required to provide them with a tax invoice within 28 days of the customer asking for one. If you do not comply you may be charged penalties.

Although tax invoices are not required for products or services worth \$50 or less, we still advise keeping these for your records, and for the purposes of making a claim.

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## FIRST 50 MG ELECTRICS SELL OUT IN NZ



The first 50 of the all-electric MG ZS EV's have sold at the special price of \$49,990.

**That demand has prompted MG Motor New Zealand to extend its pre-sale period with a new price of \$50,100 plus on-road costs for the next 100 vehicles sold.**

"We are delighted to offer our Kiwi customers more choice and affordability with our new MG ZS EV, and it's exciting to see such strong interest in the MG ZS EV after only two months of pre-sale," MG Motor New Zealand business manager Anthony MacLean says.

"As we herald a new era of electric motoring in New Zealand, we're making a commitment to ensuring it's a smooth transition for all with our affordable and practical EV model. We're undertaking extensive research and planning into the model's compatibility with New Zealand's electric vehicle infrastructure, and the model is set to make the most of NZ's extensive DC rapid charging network."

The new EV arrives mid-2020, backed by a seven-year/130,000km new vehicle and battery warranty.

Launch pricing will be announced around that time.

The MG ZS EV is a family-friendly electric car, designed for those who want all the advantages of a zero-emissions vehicle without compromising on practicality or style, MG Motor New Zealand says.

Registration for the next 100 MG ZS EV vehicles is available through CPHB member, Tristram MG.

Tristram MG P: 09-441 0090 E: [tristrammg.co.nz](mailto:tristrammg.co.nz)



## CARING FOR THE COMPANY VEHICLE

**Looking after fleet and/or company vehicles, is often allocated to an administration staff member or a mid-management person who has a little scope to add to their duties.**

Much of the time this person has some experience, but often requires some assistance understanding the situation and finding the best way of progressing.

The role is often best left to the experts, as these vehicles are a large investment and important to productivity. A good service company will have expertise in Communication, Servicing, Reporting, Record management and Scheduling in order to give 'peace of mind' to fleet ownership.

A fleet service management company may offer maintenance education for your business and driving staff, and perhaps a recovery or mobile service option. Maintenance education is a great option for both reducing vehicle running costs and adding value to staff

members. It may prevent them from a reason to be delayed.

Some companies have the resources for replacing their vehicles each three years and have a service/maintenance agreement with a new vehicle provider. But for many, this is a luxury.

If you lease, or have a mix of business owned newer and older vehicles, it could be a worthwhile consideration to connect with an approved aftermarket service provider that can offer a one stop 'all brand' solution.

If you're thinking of purchasing a replacement vehicle, new or used, consider talking to your qualified mechanic/workshop. Not all makes and models are created equal, often with a little research within their circle, it may save you from purchasing a lemon.

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## AA AUTO CENTRE HENDERSON

AA Auto Centre Henderson is one of the company's two West Auckland sites and has been looking after customers in the Henderson area for almost 10 years now. A common misconception people may have is that you have to be a member of the AA to use them but this is far from true, they look after both AA members and non-members alike in the area.

Headed by Manager Dan Hirst, who was born and raised in Tuakau and started his career at the Manukau site at just the ripe old age of 16 back in 2009. Dan started with the company as an apprentice technician and over time he has been promoted to senior technician and then Site Manager. Over the past few years Dan came to his senses and moved to the mighty West Auckland with his family where he has been managing the AA Auto Centre Henderson site.

The team at Henderson have over 50 years' experience with AA Auto Centre group itself and over 100 years' experience in the automotive industry. Two of the mechanics Mario and Na-aim have been with the company since the early 2000s so there is not a lot the team at Henderson hasn't seen over the years.

The company has been around since the early 1990s and offers apprenticeships for young technicians who come into the company and prefers to promote from within and give opportunities to the staff in the company who would like to grow and learn more. "They are a great company to work for" says Dan.

AA Auto Centre in Henderson, located in 5 Dora Street, the site can do everything automotive for your car such as servicing, warrants and all kinds of repair work. It is located only 2 mins walk from the West City Mall so people can either chose to wait in the customer lounge and have a coffee or walk across to the mall. Unfortunately they don't do drivers licensing and insurance, that's done at the AA Centre in West gate.

With bookings preferred but no essential, they don't have the two week wait time for work that a lot of the dealerships have. Mention this ad or bring in the voucher below to receive a 10% discount of any work done.

**Have a safe and Merry Christmas from Dan and the Team at AA Auto Centre Henderson.**

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