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WEst Business magazine is produced by the Central Park Henderson Business Association Inc. (CPHBA). 3000 copies are distributed free to approximately 1600+ businesses in the Henderson-Massey Local Board business precincts, not including magazine stands in 'high traffic visitor' businesses.

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## CHAIRS REPORT

#### Henderson/Central Park continues to grow.

It's great to see the commercial hub in Central park continually growing, the construction of the Nido Living building on Central Park Drive is certainly creating some hype.

I for one am fascinated by the structure, and am looking forward to it's opening. This is certainly another activity reinforcing that Henderson has a great outlook for the future.

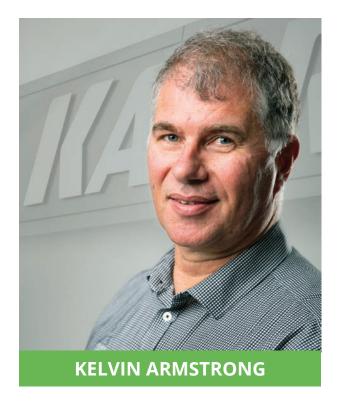
Another big development underway is the Ryman Retirement Village on Lincoln road, now with a tower crane on site, this will be a very positive injection into our area.

By the time this publication comes to you, the local election campaign will be coming to a close. It's certainly interesting times. As I am writing this I'm personally still in research mode, but you can be assured I am going to vote. We really have no right to complain or address issues if we have not, I would like to reserve my spot!

I have been fortunate to meet some very hardworking local board members and councillors since being in my role as a CPHBA Board member, and we wish them all the best.

FYI – From the associations' point of view with my Chair hat on, its important for you to know we are politically impartial, yes whether its Local or National elections we will work with the decision makers for obvious reasons.

The CPHBA AGM was held in August, another successful year behind us, your association is achieving/punching well above its weight. Although to be totally honest; as a board volunteer, whilst very satisfying to have growth and increasing engagement,



it does take up lot of our time on behalf of all businesses in our community.

I'm looking forward to a successful Business Improvement District creation, so we can put the accelerator down and achieve more. There is so much opportunity for us all, by creating a closer cohesive business community - and it's disappointing to say "no" to some initiatives due to lack of resources, so pull out your diary and add VOTE Business Improvement District; YES – March 2020.

Please take a moment to read our 'A BID to do more' article in this issue

Till next time ....

#### KELVIN ARMSTRONG, CHAIRPERSON CPHBA

kelvin@kaar.co.nz - 021 828 008

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for details contact:

Garry - 027 490 4260 or
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## BEHIND THE SCENES,

shooting the cover of WEst issue 35.

Our last front cover for WEst generated a lot of interest and positive comments for the image. So much so, we thought to give the back story on the 'shoot'.

LFHQ Studios wanted to do something a bit different for their profile in issue #35 of WEst magazine; enter Mardo El-Noor who works with LFHQ on various collaborations.

This Front Cover image was created to depict a 'Master' Painting (Hans Holbein - Portrait Of The Merchant Georg Gisze).

To effect the resemblance of style; then props, lighting, colour and mood had to be just right.

Perhaps to the passing glance, the result of this epic shoot may be missed – but to those arty folk, who appreciate detail and nuances of expression, this is pretty fine work.

Taking several hours to prepare the set, which was born from an empty corner of a container. This meant suitable shelving, layering props which were important to Geoff i.e. personal & work related, both old & current. Each item carefully selected "but is it important to Geoff?" was the qualification from Mardo.

Lighting was all-important in controlling the image; the illumination desired, to give an

accurate rendition of the scene -LED and flash, differing ranges of light power, using broad light sources from two directions, thus creating shadows and depth.

There are so many props of curiosity here; old school projector, cameras, lenses, brushes & a DOS disk drive to name a few. Plus items used in todays world of LFHO's medias.

CentralPark
HendersonBusiness One voice for the West!

Knowing this, we think you might agree – top result achieved!





### **BA5 SUPPORTING SPONSORS**





































### **BA5 REPORT**

Central Park Henderson Business Assn. events subsidiary; the West Auckland Business Club produce the Business after 5 (BA5) networking experiences.

**August BA5:** Sponsor BNZ together with host partner Zeald NZ; presented an epic event for 140 attendees in August. BNZ's Nicky Lukar explained their Financial Wellness Program and how it can help your staff be good with money, including a free offering to all members.

Katie Page, Financial Controller for Kings Plant Barn, talked about how the program worked for the Kings Plant Barn team. Display stands were presented by Zeald, BNZ and Give & Grow (New Kings Plant Barn Corporate Gift Packages) who donated a business card draw with Babich Wines & Zeald

**BA5 September -** Great feedback from attendees for the September BA5 at RSA Henderson which was co-hosted by BA5 Sponsor Te Whānau O Waipareira. RSA inform us of 15+ new members & a Christmas function resulting. Many did

not realise what great facilities the RSA has, and how well they are set up for a business function, be it sit-down breakfast, outside heated BBQ area, big screen TV's etc, all in well-appointed amenities. We salute Gus and the team for a top night.

These popular events are filling faster each month with CPHB members having priority notification, it is important to register early.

To join: www.westaucklandbusiness.co.nz/west-auckland-business-club/contact-us Images are up on facebook @WestAKLBusinessClub Photography by Jasmine Kunju (UHY HN)















The Business Improvement District programme is a public-private partnership between Auckland Council and business associations that have committed to develop a local business environment.

Currently, 48 Business Improvement District (BID) Partnership Programmes operate across the Auckland region, representing over 25,000 businesses.

We are currently the only major business area in Auckland not to have a BID. **We're missing out.** 

# OBJECTS OF THE CENTRAL PARK HENDERSON BUSINESS ASSOCIATION INC.

The objective is to assist Central Park – Henderson – The Concourse, to be a great place to do business by delivering in four key strategic areas:

- Advocate to enhance the area and local business
- Activities that make doing business easier and safer
- Attract more member engagement and more business to the area
- Accountability through all activities to gain enhanced engagement from local business and property owner members

The objects of the Association's 'Business Improvement District' (BID) as set out in the (CPHBA) rules are as follows:

 To assist and guide the development and advancement of the commercial interests of business people and businesses in the Henderson, Central Park and The Concourse BID area; through a co-ordinated, structured and measurable communications, marketing and economic development programme.



- To foster and promote generally the welfare of the business community within the 'BID' area and, in particular, to provide a forum for networking and collaboration of members, and sharing of information.
- **To improve** the environment of the aforementioned area so as to attract and retain business in order to drive employment and economic growth.
- To capitalise on the unique assets and profile of the area and to use that as a means of establishing an identity and positioning for the area.
- To make arrangements with and/or advocate to the Government, local authorities and/or other persons for the improvement of amenity, streetscapes, utilities, transport, services or other infrastructure, and for lighting, surfacing, security and cleaning to the benefit of the precinct.
- **In furtherance** of the objects set out above, to administer the BID Programme Funding.
- To do things that attain or advance, or are incidental or conducive to the attainment or advancement of, the objects set out above.

Henderson, Central Park and The Concourse businesses will be invited to have their say on the potential establishment of a Business Improvement District (BID) in their area. It follows approval from Henderson-Massey Local Board of a proposed boundary establishment map and a \$55,000 grant to assist with establishment costs.







#### Real benefits

Henderson-Massey Local Board Chair, Shane Henderson says the creation of a new BID would bring real benefits to the area.

"This decision is the first step on a journey that would be beneficial to the more than 2,000 businesses in the Henderson area.

"The board is pleased to have been able to support this phase and I encourage businesses to have their say in the ballot."

A Proven, Successful Programme to enhance the interests of business

A BID is used to carry out the activities and initiatives that businesses in the BID area want.

It provides an opportunity to tackle projects that local businesses need, want and agree to with the time, money and man-power to get them done.

In today's fast-paced environment, a voluntary approach that relies on donations and the goodwill of a few businesses is simply not sustainable.

BID's collaborate with Auckland Council and Local Boards, but do not replicate services already provided by council. BID's can help keep elected members accountable and provide them with vital feedback so they make informed decisions reflecting the specific wishes of the business community.

This can include activities such as promotion and marketing of the area, business to business networking opportunities and business support, security and crime prevention, and advocacy to Council and CCO's such as Auckland Transport.

A BID removes the reliance on volunteers providing the necessary expertise to get things done to a professional and competitive standard. It also provides financial stability and removes the reliance on voluntary subscriptions and donations to get things done.





# THE BOYS FROM 'THE BOARD'

Now that we have drawn your attention with our intriguing front cover...

**MEET the two Nicks'** – No, not 'The Men in Black' nor indeed 'The Blues Brothers'.

Being two members from the board of Central Park Henderson Business Association (CPHBA), representing everything that is great about West Business.

They were wearing black suits for this 'shoot' and we just added the shades to create interest, so let's introduce them...

Nick Thompson – he's the one on the left in the cover picture: "I am a business partner at the Bank of New Zealand for the BNZ West Auckland, and based in Henderson.

"I've been with the Henderson branch for four years, and in banking for 15 years. I grew up and was educated in West Auckland – I'm a product of Massey High."

Nick Simmons – the one of the right on the cover, naturally: "I am a director and manager of Quest Apartment Hotel, Henderson, which will have been in operation in Wadier Place for nine years come November. Nick says about Quest "we've made business travellers our specialty, with over 25 years' experience in accommodating their ever-changing needs". Stay in touch with high speed internet access, direct dial phones, in room desks and business administration services.





Quest Henderson has 39 serviced apartments including Studios, and One and Two Bedroom Apartments, each with an ensuite bathroom and a fully equipped kitchenette. Studio apartments are the perfect alternative to a hotel room and the One and Two Bedroom Apartments are ideal for families, colleagues or larger groups looking for a home away from home experience.

Nick Thompson has been on the board of the Central Park Henderson Business since 2015, around the time it was rejuvenated. John Schipper was chair then, Kelvin Armstrong was also on the board and now fills the chairs role. Garry Bates was another driving force – he's manager of business development for CPHB; a former long-time local restaurateur, lives in Henderson and is passionate about our community.





### BUSINESS - FEATURE WEST AUCKLAND BUSINESS

Nick explains "I bring my expertise; business and financial backgrounding to the table to help support local industry. West Auckland became a mushrooming centre in Auckland's business boom in the mid-1990s and it has just grown from there. There is a healthy cross-section of commerce, industry and retail services.

"There has been a keen property market in Henderson over the last decade – Henderson has been attractive commercially and, especially, to home buyers many of them first home buyers.

"So you could call West Auckland a good place to live, work and play – wonderful beaches, of course."

Back to Nick Simmons: "When I took over at Quest I said I wanted to be there and involved in the area's business association right from the beginning.

He believes that the West is well served with is wide variety and value of accommodation, putting up night or long-term stay commerce. "Our operation is really performing now, finding the right customers and meeting the needs of local businesses".

Speaking for the BNZ Nick Thompson says the bank is "especially proud" of its partners support centres.

BNZ Partner Centre Henderson

There are six in Auckland and another 33 are dotted around the main centres.

Each Partners Centre – the West Auckland version is at 373 Great North Road, Henderson - is equipped with interactive presentation equipment, phone and video conferencing facilities, and complimentary Wi-Fi.

There are a variety of spaces available in each centre, including boardrooms, private meeting rooms, and co-working areas. As a local businessperson, Nick Simmons is a fan and enjoys the facilities provided. "The great thing about them is you can have important meetings if necessary, on neutral territory, you can have a cup of coffee, use the computer printer – and it's free of charge".

Both are strong supporters of the BID – 'Business Improvement District' scheme. Nick Simmons: "Basically it means the local businesses will benefit from an organisation that's directly responsible for improving and or addressing local business needs."

#### By Tony Potter





# WEST AUCKLANDER AT 2019 CHAMPIONSHIP



A Central Park business is proud to be sponsoring a young West Aucklander at the World Mixed Martial Arts (MMA) Championship to be held later this year in Bahrain.

Jahnis Bowden recently won the MMA Oceania qualifiers and has been selected to represent New Zealand MMA at the 2019 World Championship. Jahnis has been a part of the West Auckland community for over 17 years and in his spare time is committed to helping the local community, teaching his own youth self-defence class in Glen Eden.

Stephen Jones, General Manager of Central Park Drive's Canam Group Ltd, says that he is impressed with the commitment that Jahnis has shown over the last 4 years to achieve his dream of being selected to compete on the World Stage and believes that he has a great chance to achieve his next goal of becoming World Champion.

Stephen says that it is great to see high achievers from West Auckland and Canam are proud to be part of this. The World Championships will be held between November the 11th and 16th in Manama, Bahrain, and we wish Jahnis all the best.









# LSL LOCK SERVICES LTD -'LOCK, STOCK & BARRELS'



LSL Lock Services Ltd is a 100% Kiwi family owned and operated Master Locksmith Company with over 30 years' experience providing a 24-hour, 7-Day Mobile service covering Auckland. Owners Brett & Jacqualine purchased the business in early 2004 and set about rebuilding it to its present strong position in the industry.

Brett has decades of experience in the locksmith industry and is a Certified Master Locksmith and NZQA Apprentice Assessor. He has worked in all aspects of the security industry; from working in industrial, commercial, domestic and automotive locks, installing and maintaining maximum security custodial prison locks and opening (cracking), servicing and upgrading bank safes for major Banks and nationwide businesses.

Jacqualine was in office administration for 12 years before stopping work to start a family. With the arrival of 3 children over the next 4 years she was still able to

run the accounting and administration side of their first locksmith business and still continues in these roles to this day.

Brett and Jacqualine established two well known



Auckland locksmith companies in the 1990's and sold them to their present owners, both are still operating very successfully today.

#### In 2019 LSL Lock Services Ltd incorporating 'Henderson Lock Services Ltd' & 'Henderson Locksmiths Ltd' have moved to new premises.

The 'fit for purpose' premise has 14 off street carparks with very easy access for customer convenience, including a larger retail/workshop showroom.

For all your security requirements; LSL have a wealth of information on their website. Beit Commercial -Automotive - Residential - Health & Safety - Company Policy, Et al.

Editor's Note: this is a very professional and 'slick' operation, with many of our (CPHBA) members using their services.





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#### This unique super office is the result of a vision that...

Amy Anderson, Director and owner of Ray White Universal, has been designing and building for almost 12 months. With over 18 years' experience in the Auckland Property Market and over 16 years of business management and leadership, she knew that there was nothing like this in the whole of New Zealand and possibly even Australasia, so was keen to combine her passion for property and people and provide an environment like no other in the Real Estate industry. Knowing that the market is ever-changing, it was important to encompass the needs of the community, staff and clients and provide a leading edge building that houses specialists in their fields and who can work together. They are bringing the best together for you.

Focussed on building relationships within the community, Amy has ensured the salespeople have the latest technology, tools and know-how to do their job better than anyone else in the marketplace. Proudly partnering with the Ray White brand enables a solid, market-leading foundation to assist in promoting vendors' properties and giving an overall customer experience that she believes is second to none.

Buying, selling or leasing property should be an exciting and rewarding experience so when you visit the office, you will find that this is something that Amy has put much thought into and is reflected in every minute detail, in every office and room across the 2 impressive floors.

With over 1000sqm of purpose-built offices incorporating an Auction and Function room, relaxing staff and client

lounge, individual offices and meeting rooms, plus state-of-the-art technology throughout the building. The Interactive video conferencing rooms with live cameras in the auction room, allows vendors to keep an eye on the Auction action whilst being tucked away in a private setting – perfect for private conversations or video conferencing, if needed.

The layout has been carefully thought through and the design makes the most of the expanse, whilst creating an office of collaboration. Incorporating 5 key components of your Real Estate needs; Residential, Commercial, Property Management, Asset Management and Finance Solutions, they can assist you to understand all your options before making a decision.

Unsure what to do with your property? Sell or hold? Talk to their Loan Market experts to gauge your options; perhaps you need to upsize or downsize? Their Residential team are there to help. Or if you're not quite ready to buy, you can discuss rental options with their Property Management team. Keen to diversify your portfolio? Pop in for a coffee and a chat with their Commercial specialists.

Whatever your need is, Ray White Universal have the solution.

By creating an inviting environment specifically designed with all your real estate needs under one roof, they are keen for you to pop in and chat with their specialists, so why not talk to one or more of them today?

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# The Complete Real Estate Experience



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# MIDDLE SCHOOL WEST AUCKLAND - THRIVING



During 2018 Middle School West Auckland was in a fight for its life as the Labour government looked to shut-down or transition the Charter School model. At the time the school was in its fourth year of operation and was already proving to be an outstanding success.

The key to the transition into the full State system was a remarkable report from leading education researchers Cognition Education that concluded:

"We find and conclude that in [MSWA], the management and staff are actively involved in continuous development, and the delivery, of a unique programme of teaching and learning which is based on a comprehensive 'local' curriculum that is aligned with the New Zealand Curriculum, and which provides for the personalised needs of priority learners 'many of whom have been failed by the current education system."

In the basics of Maths and Reading alone the school can show that students are achieving 1.5 years learning for each year with them. The key aim for all students is

academic excellence towards a future that includes great school qualifications and tertiary study.

Principal Warren Cook sees the key aspects as being - superb and caring teaching staff and maximum of 15 students per class (and they fit within mini-schools or "Villas" of 60). The days feature a hard-working academic morning that has three core classes and an hour of independent work on cross-curricula projects (8 per year). The afternoon is Arts and Activities with PE, Community Learning (guests and field-trips), Music and Visual Art.

Cook sees the level of pastoral care as another key feature with a dedicated Community Liaison Manager working with students and families for their well-being. The school provides all uniform, stationery and IT to make it genuinely free and help the students feel organised and prepared to succeed each day.

The school is growing rapidly towards its maximum role with 180 able to be hosted at their Henderson site and 60 at their bi-lingual unit in Waipareira Ave.



# Do you want to invest in the next generation of leaders?



In light of the overwhelming potential inside all of us, our schools possess extraordinary educators, mentors and young people discovering their value and place in an innovative environment designed to unleash remarkable possibility.

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- Sponsorship of projects
- Uniforms and Stationery
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- . VIPs at our main events

#### **Development of culture**

· Organisational values in action

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- Teachers and 500 families
- Newsletter advertising

#### Promotion and campaign opportunities

· Promotion of products and giveaways contributed to the school

#### Corporate partnership

(local business's eco-system)

Funders meetings

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# SUSTAINING YOUTH IN JOBS

Technology and globalization is fast changing the nature of work and jobs.

The pathways into employment for young people today are vastly different to those in previous generations.

The Western Initiative (TWI) is working on a number of programmes to fully equip young people, and in particular Māori and Pacifika rangatahi, to navigate cultural challenges and gaps in life skills and technical skills.

#### The Future of Business

TWI has been established to build on some of the learnings and successes achieved with The Southern Initiative (TSI) in South Auckland.

A key learning from the experiences of TSI has been the need to support projects and businesses that are future focussed on the rise of the tech sector and opportunities in the digital sector.

The team have been working with Kura Waka, a Māori owned and operated animation studio based in West Auckland. The aim is to staircase rangatahi interested in a career in animation into the industry. The project involves working to establish an Animation Academy and to set up internships with the support of Te Puni Kokiri.

The TWI team is working to establish pathways for students from a West Auckland kura kaupapa that have an interest in skills in art and animation.

Kura Waka has already employed four rangatahi part time. The aim is to have 45 full time animators and that would enable Kura Waka to take on large scale overseas projects. The project is looking to foster students interest in drawing and art as these skills as well as digital skills are required by international film companies such as Disney.

The project would include a space for the development of uniquely Māori content.

TWI is also working with ATEED's investment team to explore an opportunity for an overseas investor interested in setting up in New Zealand to be part of the project.



#### Noho Training and Development

TWI is working with a training organisation, Vertical Horizons to run Noho marae for Māori rangatahi aged 15 to 25 to gain skills with 'micro-credentials' or 'tickets' as they are known in industries. These are a series of certificate qualifications that enable an employee to carry out a range of jobs and to go up the pay scale and gain more skilled roles. The noho is a three month programme where candidates gain an understanding of their cultural identity while at the same time participating in certificate level courses to gain some basic skills to assist them into employment.

The Western Initiative team is helping with the recruitment of candidates for the programme, and their placement in jobs after the course. TWI will be taking some businesses that are listed with the Māori supplier network, He Waka Eke Noa, to visit the noho and meet some of the candidates on the programme. The aim is to ensure that once people have completed the noho programme, they can go immediately into work without a gap.

TWI is also working with Unitec and Massey High School to help them with their strategy around employment for West Auckland rangatahi. The team has been sharing data and research around quality qualifications and is looking to assist with placing graduates in employment.

If you have any vacancies or if you would like to learn more about He Wake Eke Noa or The Western Initiative please contact –

E: jewelz.petley@aucklandcouncil.govt.nz (Employment Broker/Coach) M: 021 587 428.













If you want to grow the biggest, healthiest, fastest-growing veges, build yourself a raised vege garden.

Because everything's contained you can fill your raised garden bed up with all the very best soil, compost, mulch and fertiliser. Check out guide on building your own at; mitre10.co.nz/easyas How to build a raised vege garden.

Tomatoes are extremely versatile – pop them in a salad, a burger, or use them in your cooking – you can't have enough tomatoes! Growing them is easy as, check out our guide; mitre10.co.nz/easyas to see How to grow tomatoes.

Strawberries are one of the most popular summer fruits and they're pretty easy to grow. We can show you how to plant them, care for them, and give you a few handy tips to make sure you'll get plenty of fresh summer fruit. Go to mitre10.co.nz/easyas to see How to grow strawberries.

Want a colourful garden? You can make your garden look bright and colourful year-round by planting seasonal Perennial plants. Some perennials grow well in full sunlight, others will flourish with partial shade. By adding compost and planting mix into your garden bed you will improve soil structure and add valuable nutrients, which are key to healthy plants covered with flower. Snip old, dead flower heads off your plants to encourage a new flush of flowering.

Looking for a new garden design? Choose plants appropriate for the amount of sun or shade, the soil type and your climate. Check that your plant combinations are of compatible size and vigour. A large shrub can smother a more delicate plant in its path. The most effective results come from keeping your plant list short. For impact consider mass planting it in groups of threes. If you want an easy maintainable garden, consider using weed mat or bark to suppress weeds and give your garden a professional and natural look.

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With latest figures showing New Zealand river cruise passengers numbers are up 30 percent and thousands of Kiwis are taking a river cruise each year, it's one of the fastest growing cruise sectors in New Zealand.

To cater to the demand, river cruise operators are constantly building new ships, each more spectacular and luxurious than the last. Each year, more New Zealanders are discovering the simple joys of river cruising.

There is something so blissfully relaxing about exploring Europe via its medieval highways, each day disembarking in another picturesque riverside town to explore its cobblestoned streets or hilltop castles. From the Danube to the Seine, Europe is home to a vast network of

waterways that are best discovered from the comfort and style of a river cruise vessel.

From the Danube to the Seine, Europe is home to a vast network of waterways with a rich tapestry of cultures and cuisines and a river cruise is the best way to take in a panoramic view of thousands of years of European history.

Due to their smaller size, river cruise vessels offer a boutique and intimate travel experience with little more than a hundred fellow guests joining you on your voyage. With so much included in the fare, from fine dining, wine, excursions and transport, a river cruise is a great value way to see Europe.



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#### Join Us: French River Cruise Tour

Following a successful 2018 Avalon River Cruise Escorted Tour from Amsterdam to Budapest, we invite you to join us for our next Escorted River Cruise Tour, this time to explore the French Rivers. This river cruise highlights the best of France. Enjoy wine, cheese, beautiful scenery, and stops in the most charming and historical parts of France.

19 night Avalon River Cruise from \$12,879\*pp, double share in a deluxe stateroom. Departing 10th August 2020 from Paris. Escorted by the new owners of helloworld Travel Henderson, Mary and Jason Buckley. Cruise and Land itinerary. International airfare additional

The tour includes: 1 night pre cruise accommodation in Paris; 14 night Avalon River Cruise on Avalon Tapestry II and Avalon Poetry II; All meals on board the cruise and regional wine and beer with lunch and dinner; Port charges & prepaid gratuities aboard the river cruise; Guided sightseeing tour at each port; Post cruise: 2 nights Provence and 2 nights Nice with sightseeing.

Contact the Travel and Cruise Professionals at helloworld Travel Henderson for more information on Europe River Cruising and for a copy of the French River Cruise Tour Itinerary.







Your local travel and cruise professionals helloworld Travel Henderson is under new ownership.

Europe airfares, tour and cruise Earlybird deals available now. Our experienced team look forward to helping you plan your next travel adventure.

helloworld Travel Henderson WestCity Waitakere, Catherine St Plaza

e henderson@helloworld.co.nz 📞 09 839 0371



Cut beef and bring to room temperature before skewering and placing on the barbecue. Skewers can be made up in advance and kept covered in the fridge. No kaffir lime leaves? Then use pieces of spring onion (omit them from the slaw).

#### Ingredients:

- 500g Quality Mark beef rump
- 6 metal or wooden skewers
- 12 kaffir lime leaves
- 1/4 cup olive oil
- 1 small handful mint leaves, chopped, plus a few extra to garnish
- 1 small handful coriander leaves, chopped, plus a few extra to garnish

#### Asian Slaw

- 1/4 green cabbage, very finely sliced
- 2 carrots, grated
- 4 spring onions, trimmed and very finely sliced
- 3 handfuls mung bean sprouts
- 2 tablespoons sesame seeds, toasted
- 1 teaspoon black sesame seeds or nigella seeds, optional
- 2 tablespoons light soy sauce
- 1 tablespoon lime juice
- 2 teaspoons soft brown sugar
- 2 teaspoons sesame oil
- 1 teaspoon wasabi paste

#### Method:

#### Beef:

- 1. Soak wooden skewers in cold water for at least 20 minutes to help prevent burning during barbecuing.
- 2. Preheat a barbecue until hot.
- 3. Cut the beef into about 2.5cm pieces. Thread 3 pieces of beef onto the soaked skewers with the lime leaves.
- 4. Mix together the oil and fresh herbs and season with salt and freshly ground black pepper. Brush liberally over the beef skewers.
- 5. Place on the hot plate and cook for 5 minutes until the beef is cooked to medium-rare.

#### Asian Slaw:

- 1. Place the cabbage, carrots, spring onions, mung bean sprouts and sesame seeds in a large bowl.
- Combine the soy sauce, lime juice, brown sugar, sesame oil and wasabi in a small screw top jar and shake well.
- 3. Drizzle over enough dressing to moisten the salad and toss well.
- 4. Sprinkle over the black sesame or nigella seeds, if using.

#### To serve:

Place the Asian slaw on a large serving platter and top with the beef skewers. Scatter over the coriander and mint leaves.



Recipe by BEEF & LAMB New Zealand

**BEEF** – The Aussie Butcher has a great selection of Quality Mark NZ beef. See their advert on page 9.

WINE MATCH - Babich Wines FAMILY ESTATES Cowslip Valley Riesling.

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# A COMMUNITY-OWNED BUSINESS TAKING CARE OF ITS PEOPLE

As a community-owned organisation The Trusts are committed to running profitable West Auckland businesses that give back to the community, while also supporting 300+ people grow their careers locally.

Results just in from the latest Korn Ferry Employee Effectiveness Survey show The Trusts' team feel more enabled at work than the benchmark for 'high performing organisations' covering over 7 million employees worldwide, and show significant improvements in customer focus, and leadership.

One of those improvements is the Quality Hotel Lincoln Green in Henderson which won The Trusts' "Hospitality Venue of the Year" award on top of their recent four-star rating from Qualmark. Reservations and Revenue Manager Diane is part of the team whose hard work was recognised:

"To win the Hospitality Venue Award for the year was a great privilege for us. It just showed us that we could achieve it by working hard."

If you've been to Bricklane in New Lynn you'll have met Abhi, who started with The Trusts as a dishwasher while studying and is now the venue manager, recently winning The Trusts' "Hospitality Manager of the Year" award. Abhi is proud to work for a community-owned organisation that helps people progress their careers, and gives their profits back to the community.

"When you're working you know that whatever the hard work you're doing is going back to the community that you're a part of."

Or you might have met Toni and the West Liquor All Seasons team, who recently won The Trusts' "Retail Store of the Year" award. One of the reasons Toni loves working at The Trusts is the amount of training they're given.

"There's so much training, you learn so much all the time. Since starting here I've done a lot of courses to improve my management."

The Trusts' People & Culture Manager Matt Williams is proud of The Trusts' latest engagement survey results showing scores above the general industry and enablement above all norm groups including those of 'high performing' companies.

"We're really proud that in our retail and hospitality businesses our staff feel more customer-focused than ever and that our team recognise they are helping make a positive difference in West Auckland.

"Looking ahead we're excited to help our team stay working with us for longer, helping them grow their careers with a thriving social enterprise that gives its profits back to West Auckland."

W: thetrusts.co.nz/jobs/











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# KONA ELECTRIC -2019 GOOD DESIGN AWARDS

#### Kona Electric sweeps automotive category at 2019 Good Design Awards

The Hyundai Kona Electric has earned top honours at the 2019 Good Design Awards, securing the overall award in the Automotive and Transport product category.

Kona Electric's outstanding success comes in a year that is notable for its high calibre of entries, including rival EVs Tesla Model 3 and Nissan Leaf.

Judges were won over by Kona Electric's ability to package its long-range EV powertrain with advanced standard safety and convenience technologies at an accessible price.

In addition, the panel was convinced by the further consumer benefit that Kona Electric delivers through the reduced running cost associated with the simple design of its motor-drive system.

"The Kona Electric answers a complex series of questions simply. This is the essence of good design," said Good Design Awards judge, motoring journalist Samantha Stevens.

"Within the criteria for the Design Awards, it excelled at both design innovation and design impact, as a unique proposition in this growing market that showcases innovation, value, and environmental sustainability," she said.

"Hyundai's innovative EV established itself as the unanimous best-in-class, from an amazingly innovative field that featured extravagant supercars, as well as capable immediate competitors the Tesla Model 3 and Nissan Leaf.

"The Kona Electric impressed by making a big-picture social, commercial and environmental impact, as well as by getting the details right, such as the soft surround light for the charging socket. It's a small touch, but it's a simple feature its competitors didn't address with such appealing and user-friendly design," Stevens said.

Kona Electric's triumph at the 61st annual Good Design Awards, which represent the highest recognition of product design in Australia, marks Hyundai Motor Company's first outright automotive category success.

"We are delighted that Kona Electric has been recognised with a Good Design Award overall category win," Hyundai Motor Company Australia Chief Executive Officer, JW Lee said.

"To secure the prestigious Good Design Award in the intensely competitive automotive category underlines Hyundai's leadership in environmentally sustainable mobility," he said.

The Good Design Awards panel evaluated each entry against a strict set of design criteria. To earn recognition, Good Design Award entries had to demonstrate Good Design overall, as well as Design Innovation and Design Impact.

#### Good Design Australia and the Good Design Awards

The Good Design Awards are conducted by Good Design Australia, an international organisation established in 1958, which is committed to promoting the importance of design to business, industry, government and the public in creating a better, safer and more prosperous world.

The annual Good Design Awards for the best new products and services in the Australian market recognise excellence in product and architectural design, engineering, fashion, digital and communication design, as well as the emerging arenas of design strategy, social impact and design entrepreneurship.

You can test drive the Kona Electric at West Auckland Hyundai!

W: westaucklandhyundai.co.nz P: 09 836 1270 - for the Sales Team E: sam@av.co.nz





# EV REGISTRATIONS ALREADY EXCEED YEAR'S 16K TARGET

# Electric vehicle registrations have jumped to 16,031 for August – 610 up on July's 15,421.

That's a healthy increase, coming in above July's 550 rise and May's 567 increase on the previous month, although below June's 638 rise, Ministry of Transport registration figures show.

The newly released figure already surpasses the 16,000 EV end-of-year target, with the goal a doubling of EVs every year to get 64,000 on our roads by 2021.

Auckland continues to lead the country in EV uptake with 7291 registrations, followed by Canterbury on 2337 and Wellington on 2063.

Some prospective EV customers may be waiting for the introduction of potential rebates under the Government's proposed 'clean car discount' or feebate scheme, but that's certainly not indicated in the latest figures.

Submissions on the 'clean car discount' and the 'clean car standard', the latter relating to emissions, closed on August 20 for the public and with September 10 the deadline for some automotive representative groups.

Ministry officials are wading through more than 1000 public submissions with a summary expected to be released later in the month.

### MITO APPROVES HYUNDAI EV TECH TRAINING

Hyundai New Zealand's Electric Vehicle Technical Training programme is now recognised by MITO, which will significantly shorten the time for Hyundai EV Master Technicians to achieve Level 5 qualification.

"This is great news for Hyundai New Zealand," Hyundai New Zealand general manager Andy Sinclair says.

"The new qualification will benefit all of those in our dealer network, including our future EV Master Technicians, plus those who have already trained, as they are now well on their way towards their Level 5 qualification."

Sinclair says it's a top priority to ensure all dealer network technicians are skilled and able to work on the latest Hyundai technologies.

"We will continue to work alongside New Zealand Government agencies and training organisations to ensure the work we are doing is in alignment."

MITO has worked together with industry representatives to develop the New Zealand Certificate in Electric Vehicle Automotive Engineering (Level 5).

Prior to MITO announcing the new qualification, Hyundai New Zealand worked with the training organisation to ensure its own well-established Electric Vehicle Technical Training programme was in-line with MITO's EV qualification.



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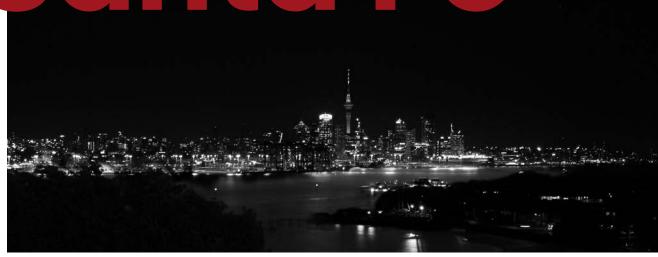


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