



One voice for the West!



Make your next conference, meeting or seminar a success with our

Daily Delegate Package



CONTENTS

WEST AUCKLAND BUSINESS

IN THIS ISSUE

- 4 CHAIRS REPORT KELVIN ARMSTRONG
- 6 MAGAZINE LOGO INFO OUR NEW LOOK
- 7 BUSINESS AFTER 5 (BA5) REPORT
 BUSINESS NETWORKING OPPORTUNITIES
- 8 NORTHERN MYSTICS PARTNERSHIP WITH QUALITY HOTEL LINCOLN GREEN
- 9 QUALITY HOTEL LINCOLN GREEN NEW 4 STAR QUALMARK RATING
- 11 PAPER PLUS COMES TO WESTCITY
- 12 LINCOLN ROAD UPDATE FROM AUCKLAND TRANSPORT

- 4 BUSINESS IMPROVEMENT DISTRICT TICKING THE BOXES
- 16 LINDSAY CORBAN
 GOVERNANCE GURU WITH AN EYE FOR
 ART AND AN EAR FOR LISTENING
- 19 LIFESTYLE RECIPE FROM THE GROUNDS
- 19 LIFESTYLE BOATING
 WITH BENSEMANN BOATING
- 20 KUMEU HOT ROD FESTIVAL WAER STAND
- 22 MOTORING DAVIS CAR SHOW
- 23 MOTORING VEHICLE-TO-HOME TECH TRIAL







Cover: Central Park Drive Photography by LFHQ Studios

INFORMATION: ADVERTISING AND PUBLISHINGGarry Bates, Business Development

WABC - @WestAKLBusinessClub

CPHB - @CPHBusiness

Mobile: 0274 904 260 E: garry@cphb.org.nz W: westaucklandbusiness.co.nz/CPHBusiness/magazine 20. KUMEU HOT ROD FESTIVAL with WAER

www.westaucklandbusiness.co.nz

CENTRAL PARK HENDERSON BUSINESS:

MEMBERSHIP ENQUIRIES Phone:+64 2 74 904 260 133A Central Park Drive, Henderson, Auckland P.O. Box 69-126 Glendene, Henderson, Auckland 0645

WEst Business magazine is produced by the Central Park Henderson Business Association Inc. (CPHBA). 3000 copies are distributed free to approximately 1600+ businesses in the Henderson-Massey Local Board business precincts, not including magazine stands in 'high traffic visitor' businesses.

Disclaimer – The views, editorial, and opinions expressed in this magazine belong solely to the author/contributor, and not necessarily to the CPHBA, West Auckland Business Club or other group or individual. All content in this magazine may be subject to copyright and should not be reproduced in any form without express written consent of the CPHBA.











159 Lincoln Rd, Henderson

CHAIRS REPORT WEST AUCKLAND BUSINESS

CHAIRS REPORT

Hello and welcome to 'OUR OWN' magazine, we're now able to communicate with a new and neutral voice. I do trust you will enjoy and value that the Central Park Henderson business Association (CPHBA) is trying to achieve for you.

Speaking of which....

2019 is going to be a big year for the CPHBA and West Auckland Business Club (WABC), with one of our mission's being; confirming to the membership and wider community, our aims and future effectiveness, month by month, we step another goal closer.

Bearing in mind we have one full-time contractor, and some earnest volunteers (your board). It is obviously a challenge, with limitation on resources, to create additional value for our membership. I would like to thank those who believe in our mission and signing up, and to those of you wishing to be part of our growing momentum, please give Garry Bates a call or email, he is happy to answer any queries you may have.

In business; we all have our goals; be it short/medium or long term. For us at CPHBA, this must be feasible. As mentioned in previous reports, our medium term 2019/20 number one goal, is to create a Business Improvement District (BID)! On your behalf we wish to create a long term sustainable vehicle that will assist all our district business communities to grow and prosper; by creating a united momentum that will in turn improve and grow our combined ambitions and outcomes.

There are many BID's within Auckland and across NZ and overseas, the majority of which have had great



successes. Ours will be one of the few that have the full range of businesses, being commercial, industrial, educational, services and retail. Our 'One Voice' will cover all sectors, a mutual advantage for all.

Having a diverse board membership representing many sectors, is paramount to keep us on track, this being achieved over the last year. I can with confidence, say we have a strong focused team, which is committed to growing of our interests collectively,

It must be noted that an important role of a 'BID' is advocacy; in taking 'our view' to the Local Council Board where necessary, and using the combined voice to galvanise action, or advise on initiatives that will affect or impact local business.

There are numerous advantages of creating our one voice; the obvious has to be in creating opportunities – be it marketing, networking, or promoting goods and services directly to local householders and stakeholders.

The main thing to remember is; membership is not to create wealth for the association, but to create wealth for our membership.

Till next time ...

KELVIN ARMSTRONG, CHAIRPERSON CPHBA

kelvin@kaar.co.nz - 021 828 008

ADVERTISERS

OUR WONDERFUL WEST AUCKLAND BUSINESS SUPPORTERS - PLEASE SUPPORT THEM











One voice for the West!

Auckland Business Club

Design symbolises West Business, and stylises 'WE'

WE: Inclusiveness, We, All, and the association 'One Voice' strapline

WEst: Expresses WEST

IMAGE: Denotes direction > the path along which WE move toward; our goals; the West

WE: A nod to the former Waitakere Enterprise Trust mission; to accelerate sustainable

economic growth of Waitakere City...



BUSINESS WEST AUCKLAND BUSINESS

BA5 REPORT

The West Auckland Business Club's Business After 5 (BA5) events provide business networking opportunities with like-minded local business people in a relaxed environment.

BA5's are designed as a social business event to have a balance between quality engagement with other attendees and learn about a host's business. The BA5's typically run from February through to November inclusive. These social events create business opportunities throughout the West Auckland area and from a variety of commercial activities from business services to manufacturing.

The BA5's are informal gatherings hosted monthly, from 5pm to 7pm on a week day. The venues will vary each month and are hosted by various businesses in West Auckland. These events usually fill up fast, resulting in a waitlist, often to 150 guests. As a result there are Terms and Conditions of Registration. (these T's & C's are shown when registering to attend in a 'tick box')





Recent BA5's have been at Kings Garden Café hosted by BNZ. NZ Flower & Garden Show with 'Netball Waitakere at their Te Pai Function Centre. And West Auckland Hyundai at their sparkling premises.

These events are well known as one of Auckland's premier networking programmes and we thank our wonderful sponsors for their involvement and support to West Auckland Business.

To join: www.westaucklandbusiness.co.nz/ west-auckland-business-club/contact-us/

Supporting Sponsors:



















thomas



















NORTHERN MYSTICS SECURE PARTNERSHIP WITH QUALITY HOTEL LINCOLN GREEN

The Northern Mystics are pleased to announce a new partnership with local accommodation provider Quality Hotel Lincoln Green.

Netball Northern Zone & Northern Mystics Chief Executive, Nicole Spratt said she is thrilled with the new partnership. "Establishing new relationships within our community is great for everyone involved and the Quality Hotel Lincoln Green offers so much more than accommodation through being part of The Trusts, well known for giving back in West Auckland"

Coach Helene Wilson says "The Northern Mystics are excited to make the Quality Hotel Lincoln Green our home base where we prepare well before we perform for our fans. Without their support we wouldn't be able to come together to eat and sleep and prepare well, ready for game day. We love being involved with our community and are very grateful for the Lincoln Green's support in 2019!

Quality Hotel Lincoln Green General Manager, Walid Bayouk says he is proud to partner with the Northern Mystics. "Being part of The Trusts family and giving back to the community is at the core of our operating strategy; which is why this partnership is so important for us, as it not only benefits us and the team, but also reaches into the community to families and fans that stand behind the Northern Mystics.

The Quality Hotel Lincoln Green family are looking forward to working with the Northern Mystics and I'd like to take this opportunity to wish the team a successful and victorious 2019 season."



BUSINESS

WEST AUCKLAND BUSINESS

Quality Hotel Lincoln Green and The Trusts

Discover Quality Hotel Lincoln Green & Conference Centre, less than 15 minutes from the CBD, with easy motorway access and complimentary parking for over 150 cars.

Located in the heart of West Auckland, Quality Hotel Lincoln Green provides quick and easy access to Auckland's central business district and is in close proximity to local wineries, bush walks, Waitakere ranges, The Trusts Arena and beautiful west coast beaches.

With 70 accommodation rooms offer the choice of three main room types, Quality Hotel Lincoln Green is sure to have a room to meet your requirements. A choice of Studio, Superior or Premium rooms will suit either the corporate business traveller or leisure guest

Quality Hotel Lincoln Green Conference Centre boasts flexible spaces to accommodate plenary, breakaway and banquet events all on one site. Food and beverage options are plentiful, to suit all dietary requirements with the ability to cater for up to 300 delegates. The hotel is one of many outlets owned and operated

by The Trusts in West Auckland. The Trusts generate profits from retail, hospitality and investments to give back to the West Auckland community via the Million Dollar Mission, grants, sponsorships and household distributions.

For more information check out:

https://www.lincolngreen.co.nz/index.html www.thetrusts.co.nz





NEW OWNERS. BIG CHANGES.

If you head into Mitre 10 MEGA Henderson, chances are you will see NEW owner Dave Hargreaves. The store was purchased by the dynamic husband and wife team, Dave & Elaine Hargreaves in March 2018 and has been brought up to current standards.

As owners of Mitre 10 MEGA Westgate and now Henderson, Dave & Elaine are very hands-on in the business, "as owner operators, we are here 7 days a week" says Dave. "We are proud to be part of New Zealand's most trusted home improvement retailer and work with our local community. We are focused on our people, retaining many of the existing employees and hiring staff with sound knowledge and skills from the local areas giving customers that personal touch".

The team have invested in making changes to the store's standards and product offering, "There have been changes to the layout of the Henderson store with a few more still to come, we appreciate the business, loyalty and patience from our customers while we make the final transition".

We look forward to continuing our relationship with our customers and local community projects such as; Massey Rugby Club, Glen Eden United Sports Club & Massey Men's Shed.

We look forward to seeing you in store soon.

Dave & Elaine Hargreaves



Mitre 10 MEGA Westgate & Henderson Northside Drive & Lincoln Road Monday to Friday: 7am to7pm Weekends: 8am to 6pm



Join online at mitre10.co.nz/register



WESTGATE &

BUSINESS - RETAIL WEST AUCKLAND BUSINESS

PAPER PLUS WESTCITY

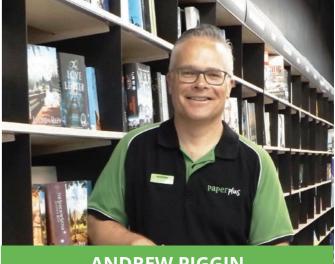
For quite some time now, many of us in the West have been missing a good book store in the WestCity Mall, we are delighted to say our wait is over.

We met with owner-operator Andrew Piggin in the relaxed environment the refreshed mall provides, the open, sunny atrium style that bodes more customer space than most malls in Auckland.

After reviewing several potential Auckland locations Andrew decided on the WestCity Mall. This presented the best long-term opportunity especially as the mall is situated in a thriving community with great schools, businesses and a population dominated with families. The location fits well with Paperplus vision and values of being anchored in the local communities.

Andrew's store is designed and built to meet the latest Paperplus store of the future standards with modern store aesthetics that embodies Paperplus values of Entertaining, Personalising, Inspiring and Community Engagement. With fixtures all finished in a natural timber look along with the wood grained vinyl flooring, touches of green; one can't help but feel it sits nicely in the West Auckland environment. LED lighting and wide isles help to offer a great customer experience.

The store is well positioned in the mall facing the food court and with its open and welcoming entrance customers can leisurely shop a quality range of books



ANDREW PIGGIN

and greeting cards. Check out the amazing pen bar and with it a great selection of everyday home, office, university and school stationery. If you are looking for something to entertain the family there is a great selection of puzzles, games and toys to suit all ages. Look out for gifting opportunities too for those key occasions along with the quality range of gift cards and wrap.

Andrew has been in retail for over 26 years and in recent years held various senior leadership roles in some of New Zealand's largest retailers. So why the change from corporate leadership to be an owner – operator? Quite simply it was time to do something for himself and put into practise the experience and knowledge he'd gained along with taking control of his own destiny.

Andrew says that to be part of the heritage of a company that began in 1983 and today with almost 120 member stores nationwide was also a key factor. "It is great to be part of one of New Zealand's retail success stories that has become a highly visible household name. You do feel part of a well organised family of likeminded retailers."

Finally to our local businesses and schools please check out our advert below, Andrew and his team would welcome the opportunity to provide your stationery and or library needs.

WESTCITY Paperplus Is now open for business!

OPEN UP A BUSINESS ACCOUNT AT PAPER PLUS WESTCITY AND ENJOY THESE BENEFITS:







megawestgatehenderson

TRANSPORT UPDATE

WEST AUCKLAND BUSINESS

LINCOLN ROAD

We have been listening to you



We have been silent for several months. That's because we have been listening. To you. To the community that will inevitably be disrupted when we upgrade Lincoln Road. And that has led us to "continue to review every aspect of the Lincoln Road proposal to understand whether what was originally designed, is still the best plan for today and the future.

This may lead to changes in the way we undertake the project, Equally, it may not. But when we finally decide on what to do, we will be able to say with certainty that the project has been thoroughly reviewed.

What changed? Actually, nothing has changed other than the passage of time. The upgrade of Lincoln Road was first designed well over a decade ago and the passage of time has seen Auckland and our place in it, change greatly.

So, having listened to the many concerns of the Lincoln Road community – including those raised on your behalf by the Central Park/Henderson Business Association, we asked; "are we absolutely certain that the plan devised before the Supercity was even formed, is still the right plan a decade later?"

It may be, or it may not be but now is the time to find out.

To answer that question, we have embarked on a stage-by-stage re-examination of the whole proposal. This has been to determine what, if anything, might need to change to meet today's realities and to accommodate a future that looks very different after a decade of massive change right across Auckland roading and Public Transport systems and the growth and evolution of local communities.

Stage by stage is the prudent approach. The proposed Lincoln Road upgrade covers 1.4

kilometres and has many aspects to it. These include: improved intersections, an improved motorway interchange, two new (T3) lanes, walking and cycling facilities, a raised median with controlled U-turns at the major intersections and changed traffic light phasing.

Works of this magnitude trigger other works such as improved stormwater systems, moving underground services and so on.

To re-analyse the project we have to factor in some possible, very fundamental, changes that may develop in the way Lincoln Road serves the local community and the city as a whole.

For example, a decade ago, the proposed northwestern busway was something our children might look forward to. Light rail wasn't even a possibility even three years ago.

Today, both are firmly on the agenda and both have the potential to bring significant changes. At the very least, they will influence the design of the northern (motorway) end of Lincoln Road to accommodate new transport slip lanes and stations. They will also potentially offer much enhanced public transport services that could greatly increase the appeal of public transport and reduce the projected growth in commuter vehicles using Lincoln Road.

This could play very well with the younger generations who are increasingly re-shaping the demographics of our communities and the way they want to live, often preferring not to use cars. This is already changing transport demand patterns and the way communities develop.

Similarly, one way to tackle congestion is to increase the opportunities for people to live, work and play locally, and thus not have to commute. This, too, plays to the younger generations who will form a big part of the population of the near future.

TRANSPORT UPDATE

WEST AUCKLAND BUSINESS

There has been huge development at Lincoln North Since the days of Waitakere City's Henderson Vineyards Business Campus proposal. Therefore, the question is now asked: "Is Lincoln Road still just a road that people pass along on their way somewhere else, or is it – or can it be – the hub of a community and a destination in its own right?"

If it is a destination in its own right, what can be done in surrounding streets to foster its role as the hub of a vibrant local community? And how might the Lincoln Road upgrade work with any surrounding developments?

The current proposal is to improve the road to ease today's congestion and future-proof it against projected traffic growth and patterns, However, looking to a different future that now seems possible we have to re-evaluate two key issues. The first is whether to stay with the original overall project plan or design a modified version. The second is, do we go "full steam ahead" or change the delivery timetable to do what seems appropriate for now and spread other parts of the upgrade over a longer time-frame to fit in with future developments as they evolve?

This brings us back to the matter of staging. To get a clear picture of the best possible, future-proofed project, we cannot make assumptions. The devil is in the detail and so we need to carefully analyse each component part to see what effect it will have individually. Only when that is modelled can we

re-analyse the next stage and then finally, roll the various stages together to analyse what happens when they are in combination.

For example, the first stage to be looked could be the intersection upgrades.

Improving the approach to the motorway, alone, will bring very significant improvements in the "off-take" of traffic to the motorway and reduce the "backpressure" that currently occurs all the way back down Lincoln.

Then we will factor in the benefits of improving each of the other intersections all the way back to Te Pai place and see the benefit that each can deliver After that, we will factor in the benefits that are projected to be achieved with the other parts of the upgrade.

The critical question at the end of each analysis, however, will be: "is this sufficient to achieve the benefits we need to achieve for now, to improve the traffic flows we currently have?" Only then will we be able to decide whether to go ahead with the whole original plan, a modified plan, and whether to go all at once or in stages over a longer time-frame.

This will take time because there is much to analyse and evaluate but we hope to know the answers we are seeking by April or May.

We'll keep you posted.



A 'BID' TO DO MORE **WEST AUCKLAND BUSINESS**



This, the first in a series of articles to clear any mist around the creating of a Business Improvement District and its benefits to the local economy.

By now most of you know of the CPHBA, its governing body of 8 board volunteers, and our sole contractor, business development manager Garry Bates, who many of you already know.

Our objective is to fill the gap between business, local & regional government and of course, our community.

It is well known the Super City concept has pretty much left West Auckland out of many infrastructure improvement projects, though from the discussions we have had with our Local Board representatives (on your behalf) they are working hard to get

The importance of **our voice** from a business perspective has to take the highest importance. This is the **advocacy** roll of your business association.

By us having a collectively strong voice, we will be heard and are more likely to achieve success.

Collecting information from community, building relationships, credibility and mana whilst being sustainable through our membership program and communication tools, is achievable, but as an association we know we can do a lot more.

How – by the creation of a Business Improvement District. Just a quick search on google shows it's successes in NZ and around the World.

The value/role of Business Improvement District programmes varies between the partners involved:

Business associations operating a Business Improvement District programme:

- · Provides opportunities for business improvement, through the provision of services, support, advocacy and initiatives to enhance the local business environment.
- Provides a regular sustainable income stream to enable participating associations to deliver on their strategic and business plans. Essentially, to take a long-term view of economic opportunities within
- · Encourages local business investment, identity and economic development.

Local boards:

- Working collaboratively to achieve greater local
- · A mechanism to enable local boards to engage with the business sector in local town centres and business areas in a co-ordinated way.

The governing body:

• The overall (regional) programme works towards the vision of creating the world's most liveable city by facilitating economic development and business sector pride and prosperity.

Next in the series: some 'nuts and bolts' on the programme.

ADVERTISERS

OUR WONDERFUL WEST AUCKLAND BUSINESS SUPPORTERS - PLEASE SUPPORT THEM

Honouring Lives for Generations

We have delivered personalised goodbyes for over 80 years. Thank you West Auckland for your trust in us.



09 835 3557

09 837 2627

www.opsm.co.nz

davisfunerals.co.nz

150 Central Park Drive, Henderson















WEST AUCKLAND BUSINESS

LINDSAY CORBAN ONZM

governance guru with an eye for art and an ear for listening

LINDSAY Griffiths Corban was in the news recently because she was made an Officer of the New Zealand Order of Merit for her services to governance. It was, she says, "unexpected but a delight to be honoured in this way ."

To an outsider looking in to her array of experience and qualifications in more fields than you can shake a stick at, the only thing that was "unexpected" was what took them so long.

She works from a lovely, airy building in a tree-lined Mt Albert cul-de-sac, which looks both functional and relaxing at the same time. It is the headquarters of Lindsay Corban Associates, which is now just a one-person organisation.

"But I have a group of other consultants that I work with frequently," says Lindsay, "and I have had people work for me here."

For a number of years, she has contributed to the governance of a variety of organisations in the education and not-for-profit sectors as well as providing governance advice to many commercial organisations large and small.

On the education side she was Deputy Chair of the Auckland College of Education and played a pivotal role in the 2004 merger with the University of Auckland.

From 2004 to 2012, Lindsay was a Council member of the university, and she chaired committees and served a term as Pro Chancellor and Chair of the Audit and Risk Committee.

Not bad for someone who began her career in education as a pupil at Wairoa Primary School, in the Hawke's Bay. From there she went to Iona College, Havelock North - "for my sins." Lindsay laughs: "No, that's a joke, it was a great school but boarding was tough only getting home once per school term."

From Iona College it was off to Victoria University and then University of Auckland to take an arts degree. I met Corbie [Brian Corban] there, he was doing a law degree."



FEATURE

WEST AUCKLAND BUSINESS

Lindsay's first role was at Auckland Girls' Grammar, where she taught alongside Glenda Randerson. One of Randerson's striking works dominates the long wall above the table where Lindsay has provided cups of coffee and cinnamon biscuits from Holland – "the best cookies around".

"Glenda taught art at Auckland Girls' and I taught English, Geography and Social Studies. Glenda had a fantastic exhibition showing 20 New Zealand writers she had painted. We loved this one of Patricia Grace the most. When we go, we will give it to her marae at Hongoeka Bay, north-west of Plimmerton."

Lindsay spent three years at Auckland Girls' Grammar School and after her and Brian Corban's son Ben was born, she went to Auckland College of Education where she lectured part-time in Social Studies. They now have Ben and Sarah and seven grandchildren.

Her experience in education and business is wideranging. She was Deputy Chair of Auckland College of Education for its last four years, Pro Chancellor at the University of Auckland from 2008 to 2010. Then there was the board of family-owned Ngatarawa Wines, the board of the Museum of Transport and Technology, where she also advised the CEO and board on key strategic and change issues.

At the Graham Dingle Foundation she was a former Deputy Chair and has chaired the Human Resources Committee on a voluntary basis since 2007. She has been a director of KPMG, assisted the Auckland and later the national Lifeline Board and CEO with HR and organisational change from 2011 to 2016, and co-led an organisational review for the SPCA's board. As it says in the second paragraph, find that proverbial stick and shake it.

Lindsay, who now has CFinstD (Chartered Fellow, Institute of Directors) to go after her MA Hons, concentrates her practice at Lindsay Corban Associates on Governance and Change and HR.

She is also a good listener. "I don't talk much about what I do because much of it is highly sensitive and confidential advising boards, CEOs and management teams about ways forward and overcoming challenges.

Basically, my work is all about helping people and often assisting to facilitate change at time of major transformational change with important strategic impact. It can be tough work, challenging – but also very satisfying helping both not -for -profits as well as commercial organisations to move beyond their current state into a better future."

BY TONY POTTER



LIFESTYLE - RECIPE WEST AUCKLAND BUSINESS NEW YORK CHEESECAKE WITH MARINATED STRAWBERRIES

For the cheesecake:

- · 1kg Cream cheese
- 320g Sour cream
- 150g Condensed milk
- 300g Caster sugar
- 4Tbsp corn flour
- 3 eggs
- zest and juice of 1 lemon
- vanilla essence or seeds from 2 vanilla pods
- 300g Favourite crushed biscuits

For the strawberries:

- 3 punnets of very ripe strawberries
- 200g caster sugar
- zest of 1 orange
- 200ml of Grenadine or any liqueur of your choice

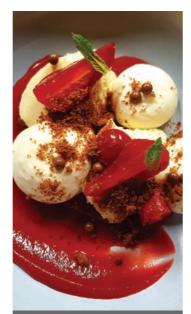
Method: (serves 10 people)

For best results, make sure all ingredients are at room temperature and oven is preheated to 120C.

- 1. Beat cream cheese, sour cream, vanilla, lemon zest and juice, condensed milk, sugar together with electric beater until soft and very fluffy. Gradually add eggs, one by one. Scrape the sides with rubber spatula and beat for another 5 10 min.
- 2. Pour the mix into a baking dish and bake at 120C for about 1 hour... Cheesecake should have a slight wobble to it when you pull it out. Chill in the fridge for at least 3 hours.
- 3. Wash and clean strawberries. Cut them into halves. In the mixing bowl, combine strawberries, sugar, orange zest and liqueur... Mix well and let it stand in warm area for at least 1 hour.

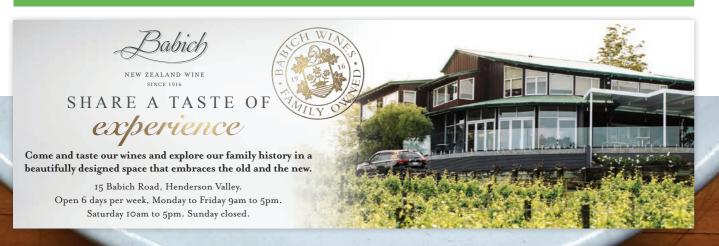
To serve:

Spoon a portion of chilled cheesecake into a serving bowl or on the plate... Top it with marinated strawberries and sprinkle with cookie crumb of your choice... Drizzle some or the marinating liquid from strawberries around ... Enjoy



Recipe by MIKE SHATURA, EXECUTIVE CHEF, THE GROUNDS at WHOA! Studios

WINE MATCH - Babich Wines FAMILY ESTATES Cowslip Valley Riesling. Available at their Cellar Door.



LIFESTYLE - BOATING

WEST AUCKLAND BUSINESS

BOATING WITH BENSEMANN

A new addition to the Hobsonville marina is the Custom Mac 420CC built by Galloway International; powered by a Yamaha High Thrust 60hp supplied by the Bensemann Boating Centre.

This boat is built specifically for marina applications and comes with a heavy duty marine Polyethylene hull; an extra 50KG more than the standard model along with a 5 point heavy duty cleat system for rafting/barging boats of all shapes and sizes.

Galloway has a long and proud history of building boats for commercial uses and there are many example's plying their trade in our waterways but this is the first designed specifically for marina use.

Performance is somewhat understated as this is built for the rigors of heavy towing. The torque delivered by the Yamaha through the high thrust prop is enough to pull the biggest pleasure boats. Mark Cunningham sales manager at Galloway believes that there will be many more of these custom built marina boats delivered not just nationally but internationally as 70% of all Mac boats are exported to countries as far away as Greece.





"The reason we chose the Mac is for its versatility" said Marina Manager Shane McInnes,

"It can take the bumps and a decent load when undertaking marina maintenance and it is also able to push customers vessels around thanks to the custom fendering and cleat layout. Our previous tender had a slightly smaller Yamaha powering it that gave us no troubles so having Bensemann's fit, and provide the ongoing servicing, for the new engine was a no brainer".



MOTORING WEST AUCKLAND BUSINESS

'WE' visits the KUMEU CAR SHOW

West Auckland Engine Reconditioners (WAER) celebrates its 30th birthday next year. The iconic family firm is owned and operated by Eric and Marion Livingstone, and can reflect on the many successes and endorsements that it has had over the years.

They are regular exhibitors at **The Kumeu Hot-Rod** & Classic Car Festival which celebrated its 25th Anniversary in January. This presence serves them well, "we receive calls and enquiries for months after the show" says Eric.

WEst magazine visited the show with former Westie's; NZ Hot Rod magazine's Managing Editor Paul Grace, together with Ron Cave who organises the Waipu Car and Bike Show, held on February 10. We arrived in Ron's fine '70 Pontiac Trans Am 400 manual, the polar white colour looking great with its smart blue interior. Paul commented "Kumeu has more on offer than a Royal Variety Show", we look forward to his feature in the March issue of NZ Hot Rod.

The show attracts tens of thousands of visitors, and with the registered cars, their carpark is a great place to find your dream – be it USA muscle, 4-door, pick-up, hot-rod you name it, there is something for the most discerning. With exhibiter, speciality & club stands, car shows, the 'swap' area, etc – there is so much to take in.



Back to WAER....

Eric is well known in the car scene nationally, and pictured his multiple award winning Hemi powered T-Bucket, which has been on the road now for 40 years. Also in the frame is Marion's show stopping 1968 Plymouth 'Cuda which Eric built for her. Marion enjoys driving the car to events throughout the country, having won many awards and featured in magazines both in New Zealand and Australia.

'WAER' have made many owners of American cars, engines and transmissions, happy & motivated over the years. The firm specialises in Chrysler, Dodge, or Plymouth cars, together with the 'Hemi' engines. 'Mopar' to most enthusiasts (originally referring to motor parts by the Chrysler Corporation) now the umbrella term for these brands.









Get along to this Community Event, fun for the family and enthusiasts alike. Cars are all pre 70's and will be a mixture of American, British and European. Food Trucks etc onsite

When: Sunday, 24 March 2019

Time: 10.30am - 2pm

Where: Davis Funerals, Plumbing World and

Collard Place (road closure in place)

Info: email - johns@davisfunerals.co.nz

Charge: No Charge as it's a community event





NO DEPOSIT NO PAYMENTS FOR 3 MONTHS*





Treat yourself to a new Hyundai and make the most of our three month payment break offer. Yes that's right, no deposit and no payments for three months - available across the range.

Get in touch today to test drive a Hyundai and make the most of our 3 month payment break offer.

₩ WEST AUCKLAND HYUNDAI

156 Central Park Drive, Henderson | 09 836 1270 | www.av.co.nz



21

This finance offer is available on new Hyundial motor vehicles from 1st January 2019 until 1st March 2019 through Hyundia Finance. This offer requires no deposit and nil balloon payment, and is available on repayment terms up to 60 months, at an interest rate of 9.95% p.a. fixed for the term of the loan. The does not have been and the loan of the loan. The total loan repayment swill be spread over the remaining term of the loan. Interest is applied to the whole loan and charged from the beginning of the term, including during the three months' deferred repayment period. Finance is subject to normal lending criteria and terms and conditions apply to any loan.



MOTORING – EV WEST AUCKLAND BUSINESS

VEHICLE-TO-HOME TECH TRIAL

A cutting-edge trial into the broader customer benefits of electric vehicle (EV) technology will be held at Piha in West Auckland.

Auckland electricity lines company Vector has been approved for \$117,000 co-funding from the Government's low emission vehicles contestable fund to explore the potential network and customer resiliency benefits of vehicle-to-home (V2H) technology.

The trial will see if EVs and V2H systems can effectively ease peak demand on electricity networks and keep the power on for customers during short-term cuts. It is also important to understand the impact larger numbers of EVs have on electricity networks – especially as their popularity continues to rise – and how new customer technologies can help, Vector chief networks officer Andre Botha says:

"As more people make the switch to EVs, demand for electricity is likely to increase substantially, especially during peak times," he says.

"While we can always build more network infrastructure to meet peak demand, this comes at a high cost to consumers – so increasingly lines companies are turning to new technology to more efficiently prepare the network for the future as well as provide consumers with more choice.

"In this trial, we hope to complement existing research that shows V2H systems could help flatten peak demand by creating multi-directional energy flows. This has

the potential to supplement energy from centralised sources and reduce the need for additional investment in traditional network assets. By using emerging technology to overcome traditional network limits, it also allows the rapid uptake of EVs to continue unabated."

Vector will supply two smart V2H bi-directional systems to a mix of up to 24 participating Piha residents over a year, then monitor energy use patterns and measure the impact they have on the network.

As an additional benefit to participating Piha residents, the V2H systems can also act as a backup generator – increasing their resilience during a power cut.

"Like most sparsely populated and isolated coastal communities, Piha receives its electricity supply from a single 11-kilovolt feeder cable," Botha says. "The cable is a one-way overhead line that runs along an easement through dense bush. Unfortunately, this makes the line more vulnerable to outages compared to more populated areas of Auckland, where multiple feeder cables often make it easier to back-feed electricity to customers during a power outage, minimising disruptions."

If there is a short-term network cut, the EV and V2H system can be used as a temporary generator for up to several hours.

Vector's project is among 31 approved in the fifth round of the fund administered by the Energy Efficiency and Conversation Authority (EECA).









HENDERSON BRANCH

103 Lincoln Road, Henderson, Auckland 0610

> For all enquiries 09 836 5555 info@globalfinance.co.nz

Opening Hours

Monday - Friday 9:00 am- 7:00 pm Saturday 12:00 pm- 6:00 pm

global finance your best interest

What we offer







Mortgages Business Loans Commercial Loans



Insurance - Life, Trauma or Critical Illness, Total and Permanent Disability, Health, Income Protection, Mortgage Protection and Business Protection Insurance.



Interest Saver Plans - also known as restructuring plans these are tailored to you and are designed to get you mortgage free sooner, while saving you thousands of dollars in interest payments, based on your capacity to repay your mortgage.

Get your loan approved or save interest call 09 836 5555 or 027 755 5501 Global just became local.