ISSUE 19. NOVEMBER/DECEMBER 2017

Central Park Henderson



Wine legends of the West



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FROM THE **TOP**



John Schipper, Chairman

West Auckland Business Awards

Nitrogenx takes out Best Small Business And Employer of the Year categories.

Our beloved West Auckland Business Awards have now been, and everyone agreed it was a fantastic evening, held at the Trusts Arena. Unfortunately, I was unable to attend as I was chairing an ITO meeting in Wellington. Hopefully next year my dates won't clash.

West Auckland Business Club, which sits under the CPHB umbrella, sponsored the "Best Small Business" category. I'm delighted to say that our member, Lesa Davis of Nitrogenx Henderson, was the winner on the night. Nitrogenx also took out Employer of the Year category. Lesa, well done, on behalf of the CPHB board and members, you can be very proud of your achievements.

On 25 October Garry Bates and myself were invited to a breakfast and branding launch at the Waitakere Mega Centre. I'm glad I went along, we met with some of the new owners, a consortium of South Island farmers who thought they should diversify and purchase something in Auckland. The \$40M investment is a substantial one; they are upgrading and refurbishing this retail complex over the next 12 months. Its new name will be 'The Boundary', I wished Andy MacFarlane and Peter Rae (2 of the Directors who were present) well, and thanked them for their foresight and vision in investing in Henderson central. us. First, was Marieke Newman, Senior Engagement Advisor from Panuku Developments. Marieke gave us an overview of the current and future developments in and around the Henderson Central Precinct. It bodes well for the retailers in the area; look back at Shane Henderson's article in the last edition of CPH News.

We also had the pleasure of meeting Constable Mandeep Kaur - Ethnic Peoples Communities Relations Officer. Mandeep spoke to us about the Communities she serves, how the Police have gained their confidence and she will also act as a liaison between CPHB and ethnic business owners. These contacts are invaluable for all.

By now we will have attended the BA5 at The Good Home GastroPub at 159 Lincoln Rd, this Trust's new initiative, has certainly redefined the 'GH' brand and our members are enjoying their hospitality.

Don't forget to lock in a visit to the NZ Flower and Garden Show, 29 November - 3 December, at the iconic Trusts Arena (lets hope the weather comes to the party), this will be a major event for WEST AUCKLAND.

John Schipper, Chair CPBA

johns@davisfunerals.co.nz, 021 270 0992



Test drive the all new Kona now at MUTEST AUCKLAND B HYUTDAI 156 Central Park Drive, Henderson.

In our October board meeting we had two guests to present to

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 $\ensuremath{\textbf{Cover:}}$ David and Andre' Babich - Wine legends of the West Photography by LFHQ Studios

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'The Goods' from Garry

Garry Bates, **Business Development Manager**

Davenports West Lawyers New Home in Central Park

After nearly 50 years practicing in Henderson's main street, this iconic law firm is moving offices to 195 Universal Drive, Central Park.

Davenports West is one of the longest established law firms in West Auckland. Its city roots go back to 1920 when a young law graduate from Auckland University, the late Percy Spurdle, opened a legal practice in Shortland Street. In 1947 he was joined by Bob Davenport who had begun his own practice in 1930, the practice being known as Spurdle Davenport.

In 1969, a branch office of Wills Drower & Eades was opened in Henderson by future Mayor, Ian McHardy. Present director, Bernie Allen, started with Ian as a Law Clerk in 1970 and transferred with him when the then I G McHardy legal practice merged with Davenport Buxton and Gibson in 1974. In 1978 the firm, then consisted of offices in Auckland, Takapuna, Henderson and Glen Eden with 80 staff in total and became known as 'Davenports'. The West Auckland branch moved into its Henderson premises in 1986 and became known as Davenports West in 2000.

In 2006, the firm re-structured with Bernie Allen and Simon Bratley as partners. They subsequently went to a company model of ownership as Davenports West Lawyers Limited. During the next several years the firm acquired the wellrespected practices of McIntosh Napier and John Spence (formerly Joyce Spence Teei).

Long-time Senior Associate Nicky Craig recently became a director and shareholder and is a welcome addition to leadership of the firm. Senior lawyers employed by the firm include Rosalind Rassie, Tony Napier and John Spence and young up and coming lawyers are Lucas Burn and William Spence.



Pictured - Simon Bratley, Nicky Craig and Bernie Aller

Senior legal executives are Karen Ivankovic and Judy Burden, supported by Kathryn Austin, Jayne Roberts, and Kim Mangos. Accounts and practice management are handled by Linda McGilvray and Suzanne Smith is receptionist.

Bernie Allen told CPH News "we are pleased to continue these traditions and remain known as one of West Auckland's most respected and proficient law firms". The company's team has a wealth of experience, up to date knowledge of the law and the ability to apply it to any given fact situation.

"The longevity of our practice evidences our commitment and ability to serve our clients and meet their needs," says Bernie. "We look forward to serving our existing and future clients from our new premises which have easy access, a lift and plenty of parking".

Fellow Director Simon Bratley added, "If you have any legal matters that you need help with, please do not hesitate to contact us to organise a time, or to just discuss your matter over the phone".

Legal services offered include property, commercial, business, estate and asset planning, trusts, wills and estates.

Davenports West Lawyers

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CPHBusiness Member Nitrogenx claimed the Awards for:

• Employer of the Year sponsored by McDonalds Restaurants NZ.

• Best Small Business sponsored by West Auckland Business Club (under the umbrella of CPHB.)

This progressive company was also a finalist for Excellence in Customer Service Delivery.

Director Lesa Davis (pictured) is proud of the team's achievements and hard work during the lead up to the event. "It was extremely well organised", Lesa said, about the night, "there are so many wonderful Businesses out there which makes me proud to be a Westie". She also added "our team was extremely excited to win the awards, it has been very encouraging to us as a Company".

About the business.

Medical supply provider, Nitrogenx, offers a one-stop-shop solution to clients in the medical, dental, aged care and veterinary sectors throughout the greater Auckland region and last year branched out into the Waikato area.

Nitrogenx initially started out by supplying a Liquid Nitrogen delivery service, which quickly expanded to the supply and disposal of a range of clinical waste services. In 2006, through both organic growth and customer requests, Nitrogenx introduced two new services which were Medical Oxygen and Confidential Document Destruction.

More recently they expanded their services to include a range of environmentally positive products to align with their vision

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As a company, Nitrogenx has a strong

sense of social responsibility and a heart for their community as they support various charitable organisations through participation and fundraising. Each year they donate 10-15% of net profit to support groups such as: Hospice - bed race, barn dance, donations and services, CAP free budgeting courses and workbooks, Christmas Box - giving a gift to families at Christmas, Cancer Society - ride to conquer cancer through fundraising, White Ribbon - dinner for the prevention of domestic violence against women, A Girl Called Hope, World Vision and Flame - financially supporting businesses for women in poverty and by providing funding for medical supplies for the free treatment of families who are in poverty.

"I believe our Team's dedication to the vision and values of Nitrogenx and its customer service is a key part of Nitrogenx's success as a small business", says Lesa.

NITROGENX

Creative Medical Supply Solutions 15D Collard Place, Central Park, Henderson Phone: 0800 22 33 85 Email: sales@nitrogenx.co.nz Web: nitrogenx.co.nz

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We had the pleasure recently to catch-up with Managing Director, John Blewett, at his new premises on the corner of Maki St and Northside Drive, Westgate (near Mitre 10).

This new Enterprise House's the Dealership's brands of West City KIA and West City SUZUKI.

John says of the venture: "We look forward to enhanced convenience of the new facility to many of our customers, and more importantly it demonstrates our commitment to the West, as a strong and vibrant city to do business in".

Similar in amenities to their Central Park Drive site, the new premises includes both a service and parts departments, a smart customer area; and in this site, the advantage of electric vehicle charge stations for a more complete experience. Special offers, on-site finance, after-sales support, road side Assistance, warranty Programs and used vehicles add to the list of benefits provided. Born and raised in West Auckland, John has been involved in the motor industry for nearly 40 years, most of which, have been in Henderson. Twelve of those years were spent working for Frank Perry's Perry Motors. Frank was a great mentor to him, there he learned the ropes and decided his next step would be to set up his own business. Now John is due to celebrate 25 years of operation in 2018, from his own business beginnings on Corban Hill.







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MOTORING FEATURE - CPH NEWS

Photography by LFHQ Studios



John purchased Keith Hall Motors in 1993, and back then, West Auckland was represented by Toyota, Mitsubishi and Ford. The Holden brand wasn't present. GM was reluctant at first to have representation as West Auckland had proven a difficult market for them previously, as it was mainly a dormitory city and viewed as having limited business opportunities. It was felt that a dealer was not required, but after a year of negotiation a dealer agreement was signed.

Holden rewarded John's business growth last year, by recognising his dealership at a Group 1 level, and that is a great achievement for West Auckland as it recognised the West as a major Metropolitan centre. Thus, begins the story of continuous



expansion, buying extra land to cope with the growth, and adding new brands to his portfolio such as Kia and Suzuki.

John is a firm believer in supporting the local community and has supported many communal project groups around West Auckland. His West City Auto Group (WCAG) has supported many of the Community patrol (CPNZ) initiatives around various local neighbourhoods, (as reported in this magazine #16 @cphb.org.nz/magazine). WCAG, The Trusts Community Foundation (TTCF), Holden, Kia and Suzuki NZ have together helped with getting the initiative 'off the ground'.

West City SUZUKI has gifted and assisted these groups get underway with vehicles and their fit out, the patrol volunteers couldn't be happier or more grateful. There are now 6 cars out there in Massey, Oratia, Te Atatu & Glendene, Henderson Valley and McLaren Park & Henderson patrols, making sure our community stays safe.

West City Auto Group is West Auckland's authorised Suzuki, Kia and Holden franchise for Passenger and Light Commercial vehicles.

West City KIA and SUZUKI

Corner Maki St & Northside Drive, Westgate Phone: 09 837 0907 Web: kia.co.nz/WestCityKia westcitysuzuki.co.nz Email: info@westcityautogroup.co.nz



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Wine legends of the West



Once upon a time, there was a Dalmatian boy who was sent on a journey for a better life by parents he was never to see again.

Having come to New Zealand in 1910 at age 14, Josip Babich began his new life as a gum digger in Northland, where he spotted the need of his countrymen beside him to enjoy a little something after work. The idea of winemaking began to germinate. Wine was after all, was a drink they were all used to seeing in Dalmatia.

A vineyard was planted and the first vintage made in 1916. Before too long (1919), the move to Henderson which was also Kauri gum territory, saw Josip and his wife Mara establish a vineyard and winery. Babich and Henderson were to become synonymous with wine.

Then his sons Joe and Peter took over the reins and slowly but surely made the business grow.

Peter today says, "Babich Wines has been the livelihood of three generations and is extremely successful both in New Zealand and globally. I am very proud of what my father first started all those years ago and we have remained true to his vision ever since, by producing quality wines that stand up to the very best the world has to offer."

Although not actively retired, the duo has now entrusted their empire to Peter's son David and he is the next "Babich" force to be reckoned with. His plans are to continue to produce and sell world class New Zealand wines.

"We will work passionately and tirelessly to build the reputation of our wines through dedication to our vineyards, winemaking, stakeholders and the delivery of value to our customers. A culture built around integrity, respect, sound stewardship and sustainable environmental practices, as established by the founder, and continued by successive generations, will guide us for the next 100 years."

As New Zealand's most experienced family- owned winery, they own vineyards across Auckland, Hawke's Bay and the Marlborough region. The combination of modern viticulture and winery techniques and established vineyards allows Babich to produce stylish, fine wines of a consistently outstanding quality, that are now famous worldwide.

The Babich business is described by Sales and Marketing Director, John Lang, as "small enough to be personal, but big enough to be serious" and has for over 20 years focused on export. Its wines are now sold in over 50 countries.

Babich Wines have put New Zealand Sauvignon Blanc on the world's wine scene and it is widely recognised and savoured.

Their Marlborough Sauvignon Blanc 2016 recently won a double Gold and Best Sauvignon Blanc in Show at the New York World Wine & Spirits Competition. A real achievement in such a competitive environment.

The company also continues its sustainability program designed to leave the earth in a fit state for generations to build on. Some of the vineyards are certified organic and are part of the industry sustainability program.

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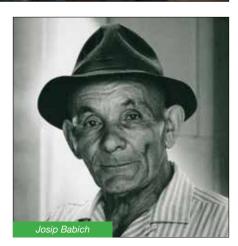
Babich Wines - FEATURE



The best news is that wine runs in the whole family's blood. Dad-of-three David has a succession plan in place. His eldest son Peter, aged 12, is already showing an interest in the business. "He comes out on the tractors during the school holidays and the wine-making process has been demonstrated to him."

David says, "my role is about taking over from my father and Uncle Joe and running the business through the prime of my working life. I aim to hand it over to the next generation in good shape and in turn get them interested in running it for their lifetime. It is the way we have done things for the past 100 years and although the industry is constantly changing, there is no reason why Babich Wines couldn't be around as a family concern for another century and beyond."

David has brought on board another family member. Andre' Babich who has been until



now an investment banker for Macquarie Bank. A far cry from wine-making you might think, but he will be bringing a whole new set of management skills to the table and work closely with David to take the business to a different level, as they have big plans together.

'It takes a lot of hard work to stay relevant



in this ever- growing and highly competitive market place and Andre' and I are working on new branding strategies and new structures internally to upscale the business," says David.

As all good West Auckland companies do, David believes in giving back to the local community. He likes to focus on helping Youth programmes and School projects that are fundraising.

David is particularly proud of his support to the Graeme Dingle Foundation, which runs programmes using elements of the great outdoors, inspirational classroom leaders and provides world-class mentors to help kids, from age 5 to 18, keep on track, develop confidence and build resilience and self-belief. They learn to set goals for the future, and contribute positively to society.

Another legend of the West, we should all raise our wine glass to that.



The sports fields of The Trusts Arena, Central Park Drive are now being transformed to host the inaugural NZ Flower & Garden Show.

Wednesday 29th Nov - Sunday 3rd Dec, 10am - 6pm daily.

We look forward to seeing all our visitors throughout the 5-day event, and encourage plenty of travelling time, with limited paid parking in surrounding locations on Te Pai Place and along Central Park Drive - get in early to avoid further disruptions.

Tickets will be available to purchase at the gate, but to save and avoid the queues visit ticketek.co.nz for more options and detail, including VIP Hospitality packages for that extra special experience.

For further information about the show please visit www.nzflowergardenshow.co.nz or phone Theresa Howard 021 894 224.

RECIPE

The Grounds Pork and Shrimp Dumplings Rachel Kim (sous chef) at The Grounds restaurant

Filling:

150g	White cabbage
5 x	Cloves of garlic
20g	Ginger
40g	Spring onion
600g	Pork shoulder
200g	Pork jowl
200g	Prawn meat/tails
Salt/pepp	er

Method:

1. Mince all the ingredients together. In the bowl mix the mince really well until combined.

2. Spoon or pipe the mixture into a dumpling wrapper. Seal with a touch of water and shape into a dumpling form of your choice.

3. Cook in salted boiling water for about 5 minutes

Sauce:

Spring onion(chopped)
Fresh chilli(diced)
Cloves of garlic(minced)
Ginger (finely chopped)
Rice vinegar
Caster sugar
Soy sauce
Water
Lime juice

Method:

1. Sauté spring onion, garlic, ginger and chilli until tender.

Add vinegar, sugar, soy sauce and water
 Cook the sauce for about 5-8 minutes
 Finish with lime juice and take off the heat
 Chill

Serve the dumplings hot, with the sauce at room temperate. Garnish with finely sliced spring onion, sesame seeds and diced nashi pear.

Wine match – Babich Wines Family Estates Headquarters Organic Pinot Noir

BABICH FAMILY ESTATES

LBO INOT NO

Winemaker's tips

• The Citrus Test: If you can squeeze a lemon over your food, may it be oysters, salads, fish, then you know you should be drinking Sauvignon blanc with it.

 Don't be afraid to experiment with food and wine matching, I often have two glasses of differing wines when enjoying a meal, you may find your perfect match!

• I'd rather my whites were un-chilled than too cold (Adam Hazeldine, Senior Winemaker).

You don't need to pronounce a wine correctly to drink it!



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15 Babich Road, Henderson Valley. Open 6 days per week, Monday to Friday 9am to 5pm. Saturday 10am to 5pm. Sunday closed.





Ryan Johnson-Hunt Audiologist, MNZAS

Audiologist and Manager for both Lincoln Rd & Henderson Clinics, Ryan Johnson-Hunt told CPH News, "I wish to invite the members of both CPHB and Rosebank Business Association Free Basic Hearing Tests for staff, to monitor their hearing as part of the health and safety check-ups"

Bay Audiology is a foundation member of Central Park Henderson Business. Their mission is to help people enjoy the experience of better hearing throughout New Zealand. This is achieved by reaching out to those with hearing loss providing personalised solutions and exceptional client care.

The clinics offer a range of services to look after all your hearing needs. "We're here to help you, from diagnosing hearing difficulties, to fitting, servicing and maintaining hearing aids. We will make the journey easy for you and provide you with on-going support and care by:

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- Diagnostic Hearing Test Full detailed assessment with a clinician to discover the exact nature and extent of your hearing loss.
- Pre-employment hearing assessments have a baseline test before you start work in a noisy industry.
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quick clean and check or arrange repairs at our clinic.

• Follow up consultations and adjustments - To make sure everything is going well, these appointments are FREE for the first year following purchase of your hearing aids.

• Hearing protection equipment and advice - We can provide custom-made ear plugs for professionals working in noisy occupational environments.

• Funding assistance - "Our New Zealand Audiology Society accredited audiologists can access funding for eligible Ministry of Health, ACC and Veterans' Affairs clients".

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Today the company has an extensive nationwide network of more than 100 clinics located throughout metropolitan and regional New Zealand, which are conveniently located to ensure ease of access for clients.

In 2010, Bay Audiology became a member of the Amplifon Group a global leader in hearing solutions. Unlike some hearing providers, Amplifon isn't owned by a hearing aid manufacturer. Because of this, they can source, service and repair hearing devices from all major manufacturers.

Bay Audiology works primarily with three key partners: ReSound (Denmark), Starkey (USA) and Bernafon (Switzerland) which all produce top-quality hearing technology, including hearing aids, accessories and supporting mobile software.

If you have a clinical need that isn't covered by one these manufacturers, we may recommend devices from other reputable manufacturers to ensure that your needs are met with the ideal solution.

Bay Audiology Henderson Website: www.bayaudiology.co.nz

Lincoln Rd Clinic 107 Lincoln Rd Phone: 09-838 9251 Waitakere Mega Centre Clinic Unit P, 5 Vitasovich Avenue Phone: 09-838 5333



BUSINESS BRASS TACKS





Danielle Hancock Operations Manager

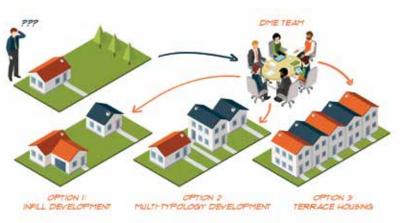
West Auckland Business Launches Product Which May Ease Auckland's Housing Shortage.

Thomas Consultants Launches 'Developments Made Easy' (DME)

An initiative to simplify property development for local homeowners 'DME' is a much-needed, fresh approach to developments in Auckland, and enables home owners to do more with their land.

You could be sitting on a gold mine.

With recent changes to the Auckland Unitary Plan, that aimed at addressing Auckland's housing shortage, many suburban properties are now able to subdivide to higher densities. What this means is, that historically, someone who owned a typical 800m² section with a house on it, used to



be able to subdivide a section off the back and allow one more house to be built. In order to enable more houses to be built in Auckland, the Unitary Plan now allows for multiple dwellings to be built on the same 800m².

The Auckland Unitary Plan will transform the look of our suburban environs in West Auckland, as we transform over time from single level homes to multi-storey town-houses. Thomas Consultants is excited to be a part of the solution to Auckland's housing shortage, and to enable us to change and grow our neighbourhoods, and ensure they remain thriving.

How 'DME' makes it easy.

Subdividing requires you to start a long journey of many steps,

ranging from market research, feasibility of the property, and bringing multiple consultants together in order to seek finance and undertake construction works.

'DME' offers a one stop shop, which provides the right solution for local home owners and ticks the boxes for council to grant consent. 'DME' provides an easy and fast route for securing approved resource consent. Our point of difference is to work towards a fast turnaround for obtaining subdivision consent, and connecting you to tried and tested contractors to provide you 'peace of mind'.

About Thomas Consulting Ltd.

Thomas Consultants is a New Zealand owned multidisciplinary consultancy based in Auckland and Tauranga. Since establishing in 2000, we have built a reputation with property owners, developers, community-based organisations and

local government for being approachable, dependable and professional projectpartners.

Our award-winning approach is based on us using our experience and expertise to enable your developments to proceed with ease. We can translate complex information and processes to make

them easy for you, regardless of the scope of the project. We also understand the importance of strong communication and great working relationships.

Thomas Consultants Limited

Phone: 09 836 1804 Ground Floor, Central ONE, Waitakere Central Office Park 4 Henderson Valley Road, Henderson Web: thomasconsultants.co.nz Facebook: facebook.com/thomasconsultantsltd

Feel free to make an appointment to speak to one of our specialists now. Further info at 'Thomas Consultants YouTube channel for a video introducing DME'.

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- Free entertainment including face painting, balloon artist, Christmas carolling performances and treats for the kids.
- Christmas specials

WESTCI	TΥ	CO
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UNTDOWN T

THE WAREHOUSE FARMERS

Monday 4 Dec	9am - 6pm	8am - 9pm	8am - 10pm	9am - 6pm	
Tuesday 5 Dec	9am - 6pm	8am - 9pm	8am - 10pm	9am - 9pm	
Wednesday 6 Dec	9am - 6pm	8am - 9pm	8am - 12am	9am - 6pm	
Thursday 7 Dec	9am - 9pm	8am - 9pm	8am - 12am	9am - 10pm	
Friday 8 Dec	9am - 9pm	8am - 9pm	8am - 12am	9am - 9pm	
Saturday 9 Dec	9am - 6pm	8am - 9pm	8am - 12am	9am - 6pm	
Sunday 10 Dec	10am - 5:30pm	8am - 9pm	8am - 12am	10am - 5:30pm	
Monday 11 Dec	9am - 6pm	8am - 9pm	8am - 12am	9am - 6pm	
Tuesday 12 Dec	9am - 6pm	8am - 9pm	8am - 12am	9am - 9pm	
Wednesday 13 Dec	9am - 6pm	8am - 9pm	8am - 12am	9am - 6pm	
Thursday 14 Dec	9am - 10pm	8am - 9pm	8am - 12am	9am - 10pm	
Friday 15 Dec	9am - 10pm	8am - 9pm	8am - 12am	9am - 10pm	
Saturday 16 Dec	9am - 7pm	8am - 9pm	8am - 12am	9am -7pm	
Sunday 17 Dec	9am - 7pm	8am - 9pm	8am - 12am	9am - 7pm	
Monday 18 Dec	9am - 10pm	8am - 10pm	8am - 12am	9am -10pm	
Tuesday 19 Dec	9am - 10pm	8am - 10pm	8am - 12am	9am - 10pm	
Wednesday 20 Dec	9am - 10pm	8am - 10pm	8am - 12am	9am - 10pm	
Thursday 21 Dec	9am - 10pm	8am - 10pm	8am - 12am	9am - 10pm	
Friday 22 Dec	9am - 10pm	8am - 10pm	8am - 12am	9am - 10pm	
Saturday 23 Dec	9am - 7pm	8am - 10pm	8am - 12am	9am - 7pm	
Sunday 24 Dec	9am - 6pm	8am - 10pm	7am - 9pm	9am - 6pm	
Monday 25 Dec	XMAS DAY CLOSED				
Tuesday 26 Dec	9am - 8pm	8am - 9pm	7am - 9pm	8am - 8pm	
Wednesday 27 Dec	10am - 6pm	8am - 9pm	8am - 9pm	10am - 6pm	
Thursday 28 Dec	9am - 6pm	8am - 9pm	8am - 9pm	9am - 6pm	
Friday 29 Dec	9am - 6pm	8am - 9pm	8am - 9pm	9am - 6pm	
Saturday 30 Dec	9am - 6pm	8am - 9pm	8am - 9pm	9am - 6pm	
Sunday 31 Dec	10am - 5:30pm	8am - 9pm	7am - 9pm	10am - 5:30pm	
Monday 1 Jan	10am - 6pm	9am - 9pm	10am - 8pm	10am - 6pm	
Tuesday 2 Jan	10am - 6pm	9am - 9pm	8am - 9pm	10am - 6pm	
Wednesday 3 Jan	9am - 6pm	8am - 9pm	8am - 9pm	9am - 6pm	
Thursday 4 Jan	9am - 9pm	8am - 9pm	8am - 9pm	9am - 9pm	
Friday 5 Jan	9am - 9pm	8am - 9pm	8am - 9pm	9am - 9pm	
Saturday 6 Jan	9am - 6pm	8am - 9pm	8am - 9pm	9am - 6pm	
Sunday 7 Jan	10am - 5:30pm	8am - 9pm	8am - 9pm	10am - 5:30pm	

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